

REFRAMING ATTITUDES OF MINORS AND YOUTH AT RISK  
OF OFFENDING/ RE-OFFENDING THROUGH TRAINING

# AWARENESS RAISING TOOLKIT & TRAINING GUIDE



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# PREFACE OF THE PROJECT

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# YOUTH REGAINED PROJECT OVERVIEW

The creation of the Awareness Raising Toolkit for the YOUTH REGAINED project is the result of an extensive and diverse process aimed at addressing the urgent need for equal access to practical training and competence acquisition for young people in Europe, especially those who are disadvantaged. This project aims to strengthen institutions and organizations that assist young people who are at risk of offending or reoffending, in recognition of the difficulties that thousands of young people face, such as discrimination and neglect. The innovative aspect of the toolkit is its participatory social learning method, which provides guided exercises to improve soft skills and encourage experience sharing in an informal environment. This approach attempts to promote behavioral change and public awareness in addition to helping in the development of skills.

## EXECUTIVE SUMMARY

By concentrating on adolescents who are at-risk of offending, the YOUTH-REGAINED Toolkit seeks to strengthen organizations supporting marginalized youth. By using a participatory approach for skill building and dialogue, it fills in the gaps in practical training and competency development. This resource offers guidance on topics from comprehending youth issues to putting into practice efficient awareness campaigns, encouraging inclusive laws, and creating job chances. It serves as an inspiration for vulnerable youth's community support and transformative social inclusion.

## TOOLKIT STRUCTURE

**Guidelines for Effective Training**

**E - Course Guidance**

**Evaluation & Social Media  
Check - Lists**

**Activities and Training Material**

**Guidelines for Social Media**



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# SECTION A: GUIDELINES FOR EFFECTIVE TRAINING

## KEY IDEAS & CONCEPTS WHEN DESIGNING A TRAINING

A effective training program requires careful design and consideration of a number of important variables. First, it's crucial to carry out a thorough needs analysis to determine the precise knowledge and skill gaps that the training should fill. The focus of the training should be guided by clearly stated learning objectives that adhere to the SMART criteria in order to ensure measurable results. Understanding the background, preferences, and motivations of the audience is essential since adjusting the training to meet their needs improves engagement and effectiveness. Additionally, make sure the training supports the overarching objectives of your business while also being cognizant of the cash, time, and technological resources that are at your disposal.

Secondly, remember that learners have diverse styles and preferences. Design training activities that cater to these differences, employing interactive methods, discussions, and collaborative opportunities to keep participants engaged throughout. Accessibility and inclusivity should be embedded in the training design, making materials and delivery accessible to everyone, including those with disabilities, and promoting diversity and bias-free content. Assessments should be strategically placed to evaluate participant's understanding and skill development, with timely feedback provided to reinforce learning.

Lastly, consider logistical aspects such as scheduling, location, and necessary equipment or materials. The selection and preparation of trainers or facilitators are crucial to ensure effective content delivery and participant engagement. Comply with any legal or compliance requirements, particularly if the training touches on regulatory or legal matters. Plan a communication strategy to inform participants about the training's benefits and any prerequisites, and establish a feedback and evaluation process to assess the training's effectiveness continually. Recognize that training design is an iterative process, and be prepared to make adjustments based on feedback and changing organizational needs.

In summary, effective training design requires a holistic approach that accounts for learner needs, organizational goals, available resources, and inclusivity. By carefully considering these factors, you can create a well-structured and impactful training program that not only bridges knowledge and skill gaps but also aligns with broader organizational objectives.



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## E - Course Guidance

As e-course assistance, the YOUTH REGAINED Toolkit provides trainers with instructions on how to create interactive and multimedia-rich online modules that will increase learner engagement. It offers guidance on the most effective digital platforms to use for webinar hosting, content management, and tracking learner progress. The toolkit offers strategies for gamifying learning and facilitating interactive discussions, as well as tools for online assessments and feedback.

## Activities and Training Material

This section includes interactive and experiential learning activities, designed to engage learners and enhance their soft skills and practical competencies. The training material, aligning with the latest educational methodologies, can offer a blend of theoretical knowledge and real-world applications, facilitating a deeper understanding of the subject matter. It would also incorporate case studies and role-playing scenarios to simulate real-life challenges, enabling learners to apply concepts in a controlled environment.

## Evaluation & Social Media Checklists

This section offers practical tools for assessing the effectiveness of training programs and social media campaigns. It includes detailed checklists to guide users through systematic evaluation of learning outcomes and social media engagement strategies. These resources are designed to ensure continuous improvement and effective online presence in awareness-raising efforts.

## Guidelines for Social Media

This section offers thorough recommendations for social media usage that are both successful and efficient. It offers advice on how to interact with followers in the best possible way, such as how to start and maintain conversations and build a community around common interests and objectives. Additionally, it provides tips for maximizing reach and engagement through post frequency and timing optimization. Lastly, it covers the use of analytics tools to monitor engagement metrics to adjust plans according to reaction.



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# SOFT SKILLS

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# HOW TO STRENGTHEN SOFT SKILLS

## Soft skills Definition

Soft skills, also known as people skills or interpersonal skills, are a collection of character traits and aptitudes that allow people to get along with others in a variety of social and professional settings. Communication, emotional intelligence, teamwork, problem-solving, time management, flexibility, leadership, conflict resolution, creativity, and networking are just a few of the many traits that these skills include. They are not to be confused with technical or hard skills, which are measurable and unique to a given job or task.

Soft skills are crucial for achieving success on the job and other spheres of life because they foster pleasant relationships, successful communication, and overall personal and professional achievement. They are frequently regarded as necessary for leadership, teamwork, job advancement, and personal growth. A variety of books, articles, and instructional materials on communication, psychology, leadership, and human resources provide references and further information on soft skills.

## List of Soft Skills

Some examples of soft skills are the following:

1. **Communication:** The capacity to successfully and concisely communicate ideas, thoughts, and information both orally and nonverbally is known as .
2. **Emotional Intelligence:** The ability to detect, comprehend, regulate, and express one's own emotions in a suitable manner; moreover, the capacity to notice and react to the emotions of others.
3. **Teamwork:** The ability to work together and cooperate with others in order to accomplish shared objectives; this includes allocating roles, settling disputes, and improving group dynamics.
4. **Problem Solving:** The ability to recognize, evaluate, and resolve difficult problems by applying critical thinking, decision-making, and practical solution-finding.
5. **Time Management:** Effectively and efficiently setting priorities and managing one's own time in order to accomplish goals and fulfill deadlines.
6. **Adaptability:** The ability to adapt to shifting conditions, demands, and surroundings, exhibiting adaptability and perseverance in the face of difficulty.
7. **Leadership:** The capacity to give guidance and support while inspiring, motivating, and guiding others to accomplish common goals and objectives.
8. **Conflict Resolution:** The ability to handle problems or disagreements gracefully and constructively in order to preserve good relationships.
9. **Creativity and Innovation:** The capacity for creative problem-solving, idea generation, and inventive problem-solving.
10. **Networking:** Establishing and maintaining connections with a wide spectrum of individuals, both personally and professionally, in order to provide possibilities and promote progress on both sides.



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### Positive Reinforcement Techniques: Encouraging Good Behavior

#### Step 1:

**Define positive reinforcement:** Start by defining what positive reinforcement means. Positive reinforcement is a behavioral strategy that involves rewarding or acknowledging positive behavior in order to increase the likelihood that it will occur again in the future.

#### Step 2:

**Identify the target behavior:** Identify the specific behavior you want to encourage through positive reinforcement. Be as specific as possible, and make sure the behavior is measurable.

#### Step 3:

**Determine the appropriate rewards:** Identify the rewards or incentives that will be used to reinforce positive behavior. The rewards should be meaningful and desirable to the participants and should be tied to the specific behavior you want to encourage.

#### Step 4:

**Determine the criteria for receiving rewards:** Determine the specific criteria that participants must meet in order to receive rewards. The criteria should be clear and achievable and should be tied to the specific behavior you want to encourage.

#### Step 5:

**Reinforce consistently:** Consistently reinforce positive behavior through the use of rewards and feedback. This will help to strengthen the connection between the behavior and the reward and increase the likelihood that the behavior will occur again in the future.

#### Step 6:

**Evaluate the effectiveness:** Evaluate the effectiveness of the positive reinforcement techniques by tracking the behavior over time. Collect data and use it to make adjustments as needed.



# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Consequences for Negative Behavior: Helping Offenders Understand the Impact of Their Actions

It is imperative to recognize the diverse outcomes stemming from negative behaviors, as their impact is contingent upon both the nature and severity of the actions involved. Furthermore, these consequences often extend beyond individual boundaries, intricately interweaving with societal dynamics. In the ensuing list, we aim to dissect the multifaceted repercussions of negative behaviors. This endeavour seeks to equip you and your students with a comprehensive understanding of the intricate and interconnected effects that unfold at both personal and communal levels.

#### A) Personal Level

A1: Emotional/Psychological Consequences such as:

- **Stress** and **anxiety** can lead to long-term health issues, affecting overall well-being and diminishing the ability to cope with daily challenges
- **Depression** often emerges, accompanied by a pervasive sense of hopelessness, impacting motivation and the capacity to engage in fulfilling activities
- **Guilt** intensifies emotional distress fostering a pervasive sense of remorse that can hinder personal growth.
- **Shame** deepens the emotional impact by linking a negative behavior with self-worth, often leading to withdrawal from social interactions.
- **Regret** can contribute to a negative feedback loop, hindering the ability to move forward and pursue positive life changes



A2: Physical Consequences such as:



- **Health issues** such as insomnia and digestive problems can arise, exacerbating the negative impact on mental health and further reducing the individual's quality of life.
- **Fatigue and lack of energy** lead to physical exhaustion that compromises the immune system and overall health. Lack of energy becomes pervasive, impacting daily functioning and reducing the ability to engage in activities that contribute to well-being.
- **Substance abuse/addiction** becomes a potential coping mechanism, intensifying physical health problems and deepening the cycle of negative behaviors.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

A3: Cognitive Consequences, such as:

- **Negative self-perception** can perpetuate a cycle of self-sabotage, hindering personal growth and reinforcing destructive behavioral patterns.
- **Low self-esteem** diminishes the individual's belief in their ability to effect positive change, fostering a sense of helplessness and resignation.



A4: Social Consequences, such as:

- **Isolation and loneliness** result from damaged relationships, contributing to a sense of alienation and exacerbating mental health struggles.
- **Loss of trust** in personal relationships can lead to difficulties in rebuilding connections, hindering the formation of meaningful social support networks.
- **Social stigma** leads to the marginalization of individuals, hindering their social integration. Enduring social stigma can block access to opportunities, exacerbate feelings of isolation, and perpetuate a cycle of discrimination and exclusion.



### B) Communal/Societal Level

B1: Social Consequences, such as:

- Breakdown of **community cohesion** weakens social bonds, hindering collective efforts to address common challenges and fostering an environment of mutual distrust.
- Increased **social tension** emerges as a result of negative behaviors, contributing to a hostile social climate and hindering collaborative efforts for positive change.

B2: Economic Consequences, such as:

- **Decreased productivity** results from the toll of personal and interpersonal issues on work performance, affecting economic prosperity on both individual and societal levels.
- **Increased burden on social services** as individuals coping with personal challenges often require more intervention and support, straining the resources of social welfare programs. This heightened demand can lead to stretched capacities, longer waiting times for assistance, and potential inadequacies in addressing broader societal needs, ultimately impacting the effectiveness of social support systems.
- **Economic inequality and disparities** manifest as a result of negative behaviors, exacerbating existing financial gaps and widening the divide between the affluent and the marginalized within society. This perpetuates a cycle where limited access to resources, education, and opportunities further entrenches socioeconomic disparities, hindering overall societal progress and cohesion.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

B3: Institutional Consequences, such as:

- Strained legal and judicial systems struggle to address the influx of cases, leading to delays in justice and potential miscarriages of legal processes.
- Erosion of public trust in institutions occurs when negative behaviors go unchecked, undermining the foundation of a stable and functioning society.



B4: Cultural Consequences, such as:

- Losing our **cultural rules and values** means we're forgetting the things that hold us together. This makes room for ideas and actions that might divide people, leaving them feeling disconnected and unsure about what's right or wrong in their society.
- The erosion of **societal ethics** occurs when people increasingly prioritize personal gain over shared values, leading to a decline in honesty, fairness, and compassion in everyday interactions. This decay undermines trust and cooperation, impacting the overall moral line of a community.

B5: Political Consequences, such as:

- Erosion of **political stability** results from societal unrest and a lack of faith in political institutions, creating a volatile environment that hinders effective governance.



- Distrust in political institutions arises when citizens lose faith in the honesty, transparency, and effectiveness of government bodies. This erosion of trust can lead to diminished civic engagement, increased political polarization, and a weakened sense of collective responsibility.
- Potential for civil unrest arises as a consequence of dissatisfaction with the societal consequences of negative behaviors, posing a threat to peace and stability.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Anger Management Strategies: Learning to Control Impulses and Emotions



#### Step 1:

**Define anger management:** Start by defining what anger management means. Anger management is the process of awareness, control and healthy expression of negative emotions, especially anger, to avoid destructive behaviours and unwanted conflict. Anger management involves awareness, control and healthy expression of anger to avoid destructive behaviours and conflict.

#### Step 2:

**Differentiate between emotions and impulses:** Emotions are affective reactions to events or situations, while impulses are immediate behavioral reactions that can be triggered by intense emotions, such as anger. Emotions are affective states, impulses are immediate behavioural reactions, and anger is a strong emotion that can trigger negative impulses.



#### Step 3:

**Suggest additional resources** - books, seminars or therapists specialising in anger management to develop anger management skills.

#### Step 4:

**Emotion identification and awareness** is how a person can identify and become aware of their own emotions. This may involve recognising the physical signs and thoughts associated with emotions.

#### Step 5:

**Anger management strategies** to learn impulse and emotion control. These may include: practising deep breathing techniques to reduce tension, identifying and being aware of emotions to react more effectively, relaxation techniques (meditation, yoga) to calm negative emotions, healthy communication to learn how to express feelings and needs without resorting to aggression or violence, stress management to prevent impulses and anger from arising.

#### Step 6:

**Reiterate the importance of anger management and emotion control** in everyday life of applying anger management strategies to improve well-being and personal relationships.

#### Step 7:

**Stress the importance of controlling emotions and impulses.** It can help maintain healthy relationships, avoid conflict, reduce stress and improve overall well-being. Managing them properly helps maintain healthy relationships, reduce stress and improve overall well-being.



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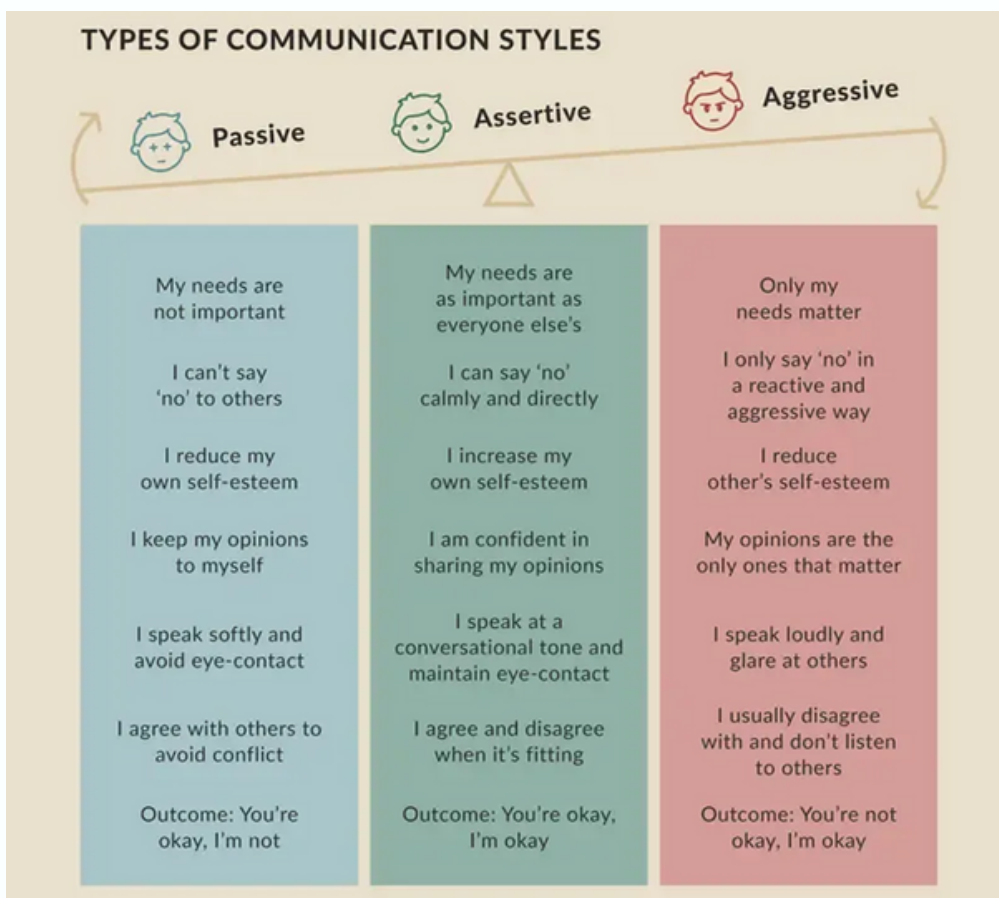
# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Communication Skills: Improving Interpersonal Relationships

#### Tips on how to improve your communication skills:

- Set aside time to talk without interruption from other people or distractions like phones, computers or television.
- Think about what you want to say.
- Be clear about what you want to communicate.
- Make your message clear, so that your partner hears it accurately and understands what you mean.
- Talk about what is happening and how it affects you.
- Talk about what you want, need and feel – use 'I' statements such as 'I need', 'I want' and 'I feel'.
- Accept responsibility for your own feelings.
- Listen to your partner. Put aside your own thoughts for the time being and try to understand their intentions, feelings, needs and wants (this is called empathy).
- Share positive feelings with your partner, such as what you appreciate and admire about them, and how important they are to you.
- Be aware of your tone of voice.
- Negotiate and remember that you don't have to be right all the time. If the issue you are having is not that important, sometimes let the issue go, or agree to disagree.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Communication Skills: Improving Interpersonal Relationships

#### The Softened Start-Up

How a conflict conversation starts determines how the entire interaction plays out. Indeed, you can predict the outcome of a conversation based on the first three minutes. Imagine for a moment that someone approaches you with a complaint: if they do not try to blame you or criticize your actions, you are likely to remain calm and open to what they have to say without feeling defensive. You can think of conflict 'start-ups' in two ways: harsh and softened.

A harsh start-up is when someone brings up an issue or complaint using criticism and blame to make their point. Softened start-ups tend to use "I" statements that avoid criticism and blame, explain your concerns, and describe what you need while being respectful, non-judgmental, and courteous

#### Step 1: Understanding harsh and softened start-up

While conflict is an inevitable part of life, how we choose to approach potential conflict determines how that conversation will play out. If you are critical or judgmental, you will likely receive negativity and defensiveness in return. A harsh start-up can feel like a direct attack on someone's character. For example, "You always spend too much money!", "Why can you never get things done on time?" or "You never do anything around here."

#### Golden rules for softening your start-ups:

- Complaining is okay but criticizing and blaming are not. When statements start with the word "You" instead of "I," they are more likely to make the other person upset and defensive so try starting your sentence with an "I" statement. Avoid using words like "always" and "never," which can be seen as attacking another person's character.
- Instead of criticizing, judging, or blaming, describe what is happening using facts.
- Be clear about what it is that you need and avoid talking about what you do not need.
- Be polite and show appreciation. Use phrases such as "please....." and "I would appreciate it if you would..."

#### Step 2: Identify a past conflict

take a moment to think of a conflict you had in the past. Describe what happened, including what was said and the outcome of the disagreement.

#### Step 3: Forming a softened alternative

Now that you have recalled a past conflict, you will think about how you might have approached the conversation in a gentler, non-confrontational way. A useful formula to follow when creating a softened start-up is:

- |   |             |
|---|-------------|
| 1. Make an "I" statement                                | I           |
| 2. Describe how you feel                                | feel.....   |
| 3. Describe the situation, be neutral, do not blame     | about....   |
| 4. Explain what you need so that things can be improved | I need..... |

#### Step 4: Reflection



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy



### Goal-Setting and Action Planning: Charting a Path Toward Success

#### Step 1:

**Reflection and Identification:** Encourage and support your learners while they reflect on their values, passions, and priorities and identify areas in their lives where they want to set goals.

#### Step 2:

**Setting S.M.A.R.T. Goals:** Encourage and support your learners to define Specific, Measurable, Achievable, Relevant, and Time-Bound goals, ensuring their goals align with their long-term vision.

#### Step 3:

**Breaking Down Goals:** Encourage and support your learners to divide each goal into smaller, manageable tasks, by creating a step-by-step plan for achieving each task.



#### Step 4:

**Prioritising Tasks:** Encourage and support your learners to determine which tasks are most crucial for goal achievement, for example by prioritising tasks based on impact, severity and deadlines.

#### Step 5:

**Allocation of Resources:** Encourage and support your learners to identify the resources (time, money, skills) needed for each task, and ensure that they have the necessary support and tools to achieve their goals.

#### Step 6:

**Overcoming Obstacles:** Teach your learners to anticipate potential challenges and obstacles, and support them while developing strategies to overcome or navigate challenges.

#### Step 7:

**Monitoring the Progress:** Regularly assess your learners' advancement by providing ongoing feedback, identifying areas of improvement, and adjusting teaching strategies to ensure they stay on track toward their learning goals.

#### Step 8:

**Plan's Adjustment:** Teach your learners to be flexible and willing to adjust their plans as needed by encouraging regular progress reviews, providing constructive feedback, and guiding them in adapting strategies based on evolving needs, fostering resilience and adaptability in the pursuit of goals.



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# HOW TO STRENGTHEN SOFT SKILLS



## Empowerment Activities - Behavioral Strategy

### Step 9:

**Small Wins Celebration:** Support your learners by acknowledging and celebrating their achievements, reinforcing a positive learning environment, and helping them recognize the value of progress to sustain motivation and momentum in their educational journey.

### Step 10:

**Staying Motivated:** Support your learners by helping them connect academic goals to personal interests, offering guidance on overcoming challenges, and fostering a supportive learning community to enhance intrinsic motivation and a sense of purpose in their educational pursuits.

### Step 11:

**Review and Reflection:** Guide your learners in regular self-assessment, discussing lessons learned from both successes and setbacks and promote a culture of continuous improvement and personal development within the learning environment.

### Step 12:

**Applying Across Life Areas:** Encourage your learners to generalize goal-setting skills to various aspects of life, emphasizing the transferability of skills learned in academic settings to broader personal and professional contexts, fostering a holistic approach to lifelong learning.

### Step 13:

**Learning from Others:** Introduce your learners to case studies and examples of successful individuals, guiding discussions on the lessons extracted from both achievements and failures, and encouraging a mindset of curiosity and learning from diverse experiences.

### Step 14:

**Tools and Resources Utilisation:** Introduce your learners to goal-setting templates, recommend relevant books and articles, and provide guidance on the use of apps and tools that enhance organization and productivity, equipping them with practical resources for effective goal pursuit. Such apps and tools can be [Todoist](#), [Trello](#), [Notion](#), [Evernote](#), [Google Calendar](#), [Strides](#), [MindMeister](#), [Forest](#), [Noisli](#), [Coach.me](#) and [RescueTime](#). Remember, the effectiveness of these tools depends on individual preferences and the specific needs of learners. It's always a good idea to explore a few and find the ones that align best with personal workflows and goals.

### Step 15:

**Continuous Improvement:** Foster a growth mindset by encouraging reflection on learning strategies, and provide constructive feedback to cultivate a sense of adaptability and continuous improvement in their academic endeavors.



# HOW TO STRENGTHEN SOFT SKILLS



## Empowerment Activities - Behavioral Strategy

### Problem-Solving Techniques: Finding Solutions to Common Challenges

According to [BetterUp](#) and author [Shonna Waters, PhD](#), there are numerous approaches to problem-solving. Each is appropriate for a specific class of issues.

Your particular problem will determine the best problem-solving strategies. Before you come up with a good answer, you might need to test out a few different approaches.

1

**Use Previous Solutions:** Reflect on comparable issues you've encountered and think about repurposing effective solutions.

2

**Brainstorming:** Work together to produce a range of possible answers.

3

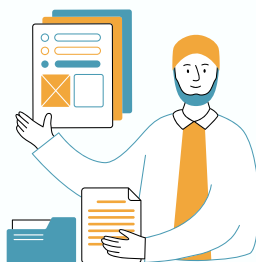
**Work Backward:** To grasp effective activities, start with the solved problem and work your way backward in the steps.

4

**Kipling Method:** To assess the issue, use Rudyard Kipling's six questions (What, Why, When, How, Where, and Who).

5

**Sketch the Issue:** To visualize the issue and its elements, create diagrams. These are particularly helpful for process-related problems.



6

**Trial-and-error:** Try out several alternatives to see which one is most effective.

7

**Take a pause** and rest to allow your subconscious to work through thoughts and come up with solutions.

8

**Seek Peer Advice:** To obtain other viewpoints and ideas, confer with others such as mentors or coworkers.

9

**Utilize the Pareto Principle:** Concentrate on the most important elements of the issue and possible fixes by applying the 80/20 rule.

10

**Create a Solution Toolkit** by documenting effective techniques to serve as a guide for resolving issues in the future.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Coping Mechanisms for Stress: Dealing with Life's Ups and Downs

Stress management is coping with the challenges and pressures that life throws at us, such as school, work, family, friends, money, health, etc. Stress can affect us in different ways, such as physically, emotionally, mentally, or behaviourally. For example, stress can cause us to have headaches, feel angry, have trouble concentrating, or smoke more. Stress can also make us more likely to engage in risky or harmful behaviours, such as violence, substance abuse, or crime.

Therefore, it is important to learn how to identify, understand, and cope with stress healthily and positively. This can help us to improve our well-being, resilience, and self-esteem, as well as our relationships, performance, and opportunities. There are many ways to cope with stress, such as relaxation, exercise, hobbies, positive thinking, etc. There are also many people and resources that can support us when dealing with stress, such as family, friends, teachers, counsellors, mentors, etc.

#### STRESSORS

These are the things or events that cause stress, such as school, work, family, friends, money, health, etc. For example, a stressor could be having an exam, losing a job, arguing with someone, or getting sick.

#### SYMPTOMS

These are the signs or effects of stress, such as physical, emotional, mental, or behavioural changes. For example, a symptom could be having a headache, feeling angry, having trouble concentrating or smoking more.

#### STRATEGIES

These are the ways or actions that help to cope with stress, such as relaxation, exercise, hobbies, positive thinking, etc. For example, a strategy could be taking a deep breath, walking, listening to music, or saying something nice to yourself.

#### SUPPORT

These are the people or resources that provide help or guidance when dealing with stress, such as family, friends, teachers, counsellors, mentors, etc. For example, support could be talking to a parent, calling a friend, asking a teacher for help, or visiting a counsellor.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Coping Mechanisms for Stress: Dealing with Life's Ups and Downs



**Exercise** is one of the most effective ways to cope with stress, as it can reduce the physical and emotional effects of stress, such as tension, anxiety, and depression. Exercise can also improve your mood, self-esteem, and confidence, as well as your physical health and fitness. You don't have to do intense or long workouts to benefit from exercise. Even a short walk, a bike ride, or a game of football can make a difference. Try to find an activity that you enjoy and do it regularly

**Relaxation** is another important way to cope with stress, as it can help you calm your mind and body and release the negative emotions that stress can cause. Relaxation can also improve your sleep quality, concentration, and memory, as well as your immune system and blood pressure. There are many relaxation techniques that you can try, such as deep breathing, progressive muscle relaxation, meditation, yoga, or listening to soothing music. Find a quiet and comfortable place, and practice relaxation for at least 10 minutes a day.

**Positive thinking** is coping with stress by changing your perspective and attitude towards the stressful situations and challenges you face. Positive thinking can help you focus on the positive aspects of your life, such as your strengths, achievements, and opportunities, rather than the negative ones, such as your weaknesses, failures, and threats. Positive thinking can also help you cope with uncertainty, adversity, and change and increase your motivation, resilience, and optimism. You can practice positive thinking by using affirmations, gratitude, or reframing.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Coping Mechanisms for Stress: Dealing with Life's Ups and Downs

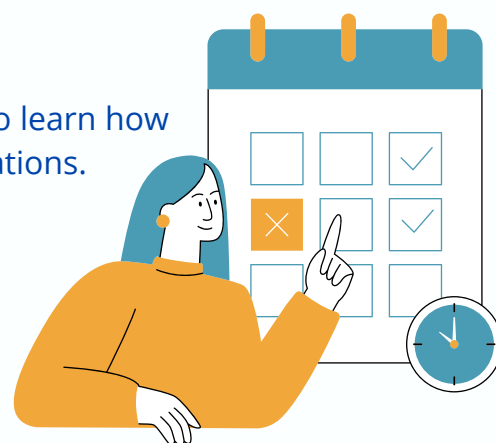
**Problem-solving** is a way of coping with stress by actively addressing the causes and consequences of your stressors. Problem-solving can help you reduce stress's impact and duration, preventing it from recurring or escalating. Problem-solving can also help you improve your skills, confidence, and satisfaction, as well as your relationships, performance, and opportunities. You can practice problem-solving by following these steps: identify the problem, brainstorm possible solutions, evaluate the pros and cons of each solution, choose the best solution, implement the solution, and review the outcome.

**Social support** is coping with stress by seeking or offering help or guidance from others who care about and understand you. Social support can help you reduce the isolation and loneliness stress can cause and provide emotional, practical, or informational assistance. Social support can also help you share your feelings, thoughts, and experiences and receive feedback, advice, or encouragement. You can seek or offer social support by talking to your family, friends, teachers, counsellors, mentors, or other trusted people or by joining a support group, a club, or a community.

### ACTIVITY: "The Stress Management Canvas"

This activity is based on the principles of positive youth development, which is an approach that focuses on the strengths and potentials of young people and provides them with opportunities and support to develop their skills, beliefs, and behaviours. It is also inspired by youth projects and programmes that aim to prevent youth crime and empower young people.

The activity is a visual and interactive way for young people to learn how to identify, understand, and cope with stress in different situations.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Coping Mechanisms for Stress: Dealing with Life's Ups and Downs

The activity requires a group of young participants, a facilitator, a large sheet of paper or a poster board, some markers or pens, and some sticky notes or cards.

The facilitator explains the activity's purpose and method: The group has to create a canvas showing how they experience and deal with stress. The canvas has four sections: Stressors, Symptoms, Strategies, and Support. The facilitator provides some definitions and examples.

The facilitator then gives each participant some sticky notes or cards and asks them to write down one stressor, symptom, strategy, and support they have experienced or used in their lives. The facilitator also encourages them to be honest and respectful and to use their own words and examples.

The facilitator then asks the participants to stick their notes or cards on the corresponding canvas sections, creating a collage of different stress-related experiences and responses. The facilitator also invites the participants to look at the canvas and notice the similarities and differences among their peers.

The facilitator then leads a discussion session where the participants share their thoughts and feelings about the activity and the canvas.

Some possible questions for the discussion are:

- How did you feel while creating the canvas?
- What did you learn about yourself and your peers from the canvas?
- How do you cope with stress in your life? What works and what doesn't work for you?
- How do you seek or offer support when dealing with stress? Who are the people or resources that you trust and rely on?
- How can you improve your stress management skills and well-being?



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control

Self-discipline is often called self-control or willpower.

Few key self-discipline characteristics :

- The ability to quash an impulsive response that undoes our commitment
- The capacity to delay gratification, holding out against short-term temptations so we can meet longer term goals
- The ability to use “cool” rather than a “hot” emotional system of behavior

According to Ego depletion theory willpower is limited and we rely on a finite reservoir of mental resources to resist temptation.

Say we've stopped ourselves from yelling at a coworker in the morning, chosen fruit instead of chocolate at 3:00 p.m., and held back from the bread rolls before dinner. This theory would view such acts as depleting events. At the end of it, we theoretically have fewer mental resources to resist continued urges. We might then skip the gym in our 'weakened state' or take a cab home instead of walking.

In addition, willpower could be related to our body's glucose supply - research show, that when sugar levels dropped, so did our self-discipline.

Also, there is evidence that our attitudes and beliefs may have a moderating influence on our self-discipline - i.e. 'depleted' participants could compensate for lower self-control resources through higher motivation, even performing as well as non-depleted participants with high motivation.

Both motivation and self-control resources are essential components of self-control.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control

#### 4 Important Techniques and Skills We Should Know

**1. Develop your self-awareness** - we can try to recognize and avoid temptation, either by steering clear of it or distracting ourselves from it.

**2. Believe in willpower** - the beliefs that we hold about willpower can affect our ability to practice self-control. Choosing not to view self-control as a depletable resource might give us some of the motivation we need to overcome, at least mild cases of, ego depletion

**3. Regular physical exercise** - the capacity for self-control can be enhanced by merely practicing it through regular physical exercise, which in itself involves repeated acts of willpower.

**4. Implementation intention** - by identifying and committing to concrete goals, then specifying the precise goal-directed behaviors we'll engage in, we help to make this behavior more automatic when the time comes.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control

#### Develop your self-awareness

#### THE JOHARI WINDOW

The Johari Window is a thought-provoking self-awareness framework. It brings recognition to how you are perceived by others, and also encourages the expansion of your self-awareness.

The Johari Window consists of four quadrants, namely the Arena, the Blind Spot, the Mask, and the Unconscious.



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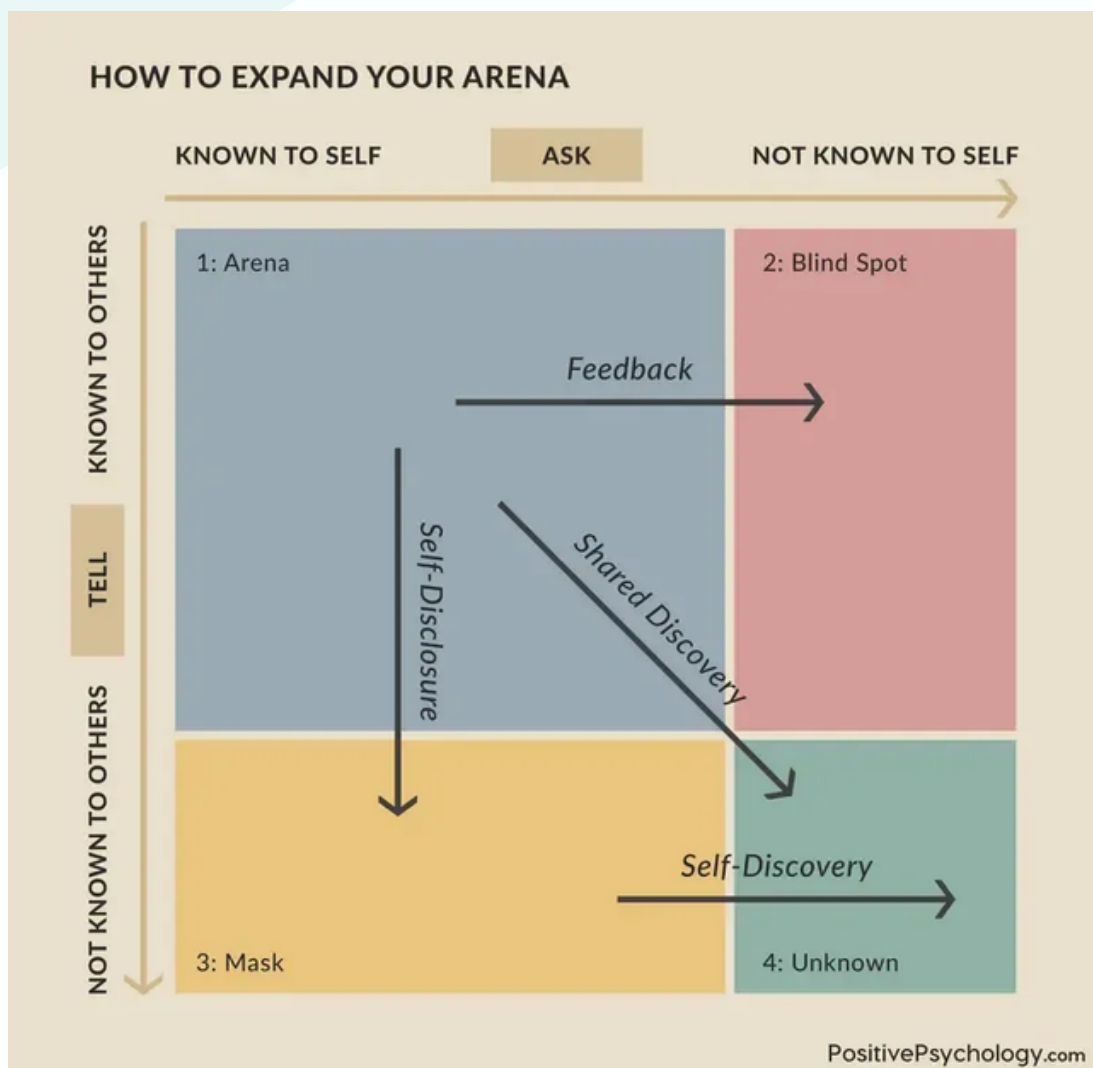
# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control

#### Develop your self-awareness .

The unknown and unconscious quadrant can only be minimized by the means of self-discovery. Self-discovery is a multifaceted approach which can be done through self-monitoring (noticing what is going on in our minds), mindfulness, or asking yourself introspective reflection question.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control

#### Increasing Work Discipline and productivity Using the Pomodoro Technique

It is a structured method comprising processes, tools, principles, and values to learn how to deal with time and turn it from an enemy to an ally to boost productivity.

The technique involves setting a timer for 25 mins and working on a chosen task for the duration of this time (this equals one pomodoro). After the timer rings, you take a short one-minute break. After four pomodoros, you take a longer, more restorative break. This technique helps people develop self-observation and awareness skills, making it possible to change their relationships over time and reach their goals with less effort and anxiety.

## Exercise

### Introduction

Doing something small for a short period is easier to face than taking on a big project all at once.

This is exactly what the Pomodoro Technique asks you to do: break down your big tasks, projects, or goals into something you only have to do for the next 25 minutes.

For this exercise, you will need the following:

- A timer (e.g., kitchen timer, digital, phone)
- Printed or digital copy of the Pomodoro Worksheet



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# HOW TO STRENGTHEN SOFT SKILLS

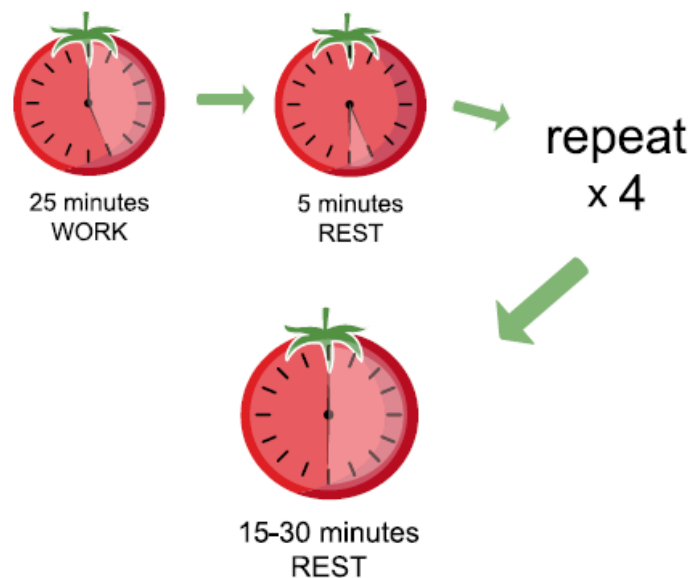
## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control. Pomodoro Technique

#### Step 1:

#### Understanding the Pomodoro technique

The Pomodoro technique is a simple yet effective way to improve your work and study habits. This technique involves setting a timer for 25 mins and working on a chosen task for the duration of this time – this equals one pomodoro. After the timer rings, you take a 5-minute break. Some tasks may take just one pomodoro to complete; others may take five or six. After four pomodoros, you take a longer, more restorative break.



Using the Pomodoro technique has several benefits:

- It keeps you highly focused on the next thing you need to do rather than getting overwhelmed by the enormity of what you are taking on.
- The abstract idea of “time” (often causing us to underestimate how much time is needed to complete a task) now becomes a concrete event: it becomes a pomodoro - a unit of time and effort.
- It helps us view time in a more positive and motivating way. Rather than something lost, time is now represented as events that have been accomplished.
- It is a way to gamify your productivity: every pomodoro provides an opportunity to improve upon the last.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control. Pomodoro Technique

#### Step 2:

**Write a 'To Do Today' List:** On this list, write down all the tasks you must do today, big and small. For example, you might have to create a slide deck for your upcoming conference speech, respond to a colleague about an important issue, and schedule team meetings.

#### Step 3:

**Prioritize tasks and estimate the required number of pomodoros:** Look at your list of tasks for today and then write them down in order of priority (most important task first)

#### Step 4:

**Pick a task:** Choose the highest-priority activity on your To Do Today list. You will first work on this task using the Pomodoro Technique.



#### Step 5:

**Identify usual distractions:** Before you jump into your first pomodoro, take a moment to think about what tends to distract you when you are working on a task. Examples include email notifications, social media, texts or phone calls, and housework. In the space below, list your usual distractions and identify one way you can limit each of these distractions

Common distraction	Action against distraction
<i>E.g., Colleagues chatting noisily nearby</i>	<i>Put on noise-canceling headphones</i>

#### Step 6:

**Set a timer for 25 minutes:** You are now ready to begin. Wind up your clock or timer to 25 minutes.

#### Step 7:

**Work on your task until the timer rings:** Start working on your chosen task—and only that one—for 25 minutes. Because you took the time earlier to address your usual distractions, this time should be uninterrupted.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Self-Regulation Skills: Developing Discipline and Self-Control. Pomodoro Technique

#### Step 8:

**Take a 5-minute break:** After completing one pomodoro, take a 5-minute break. Do something good for your health; for instance, stand up and take a walk, go outside for fresh air, have a glass of water, or do a breathing/stretching exercise. The idea is to do something that requires minimal mental effort and is relaxing and refreshing.

#### Step 10:

**Complete and cross out a task:** Keep on working, pomodoro after pomodoro, until the task is finished, and then place a checkmark in the third column of your Task Inventory and cross it out on your 'To Do Today' list.



#### Step 9:

**Every four pomodoros, take a longer break:** After completing four pomodoros, stop the activity you're working on and take a longer, more restorative break of 15-30 mins. Choose to do something relaxing that requires minimal mental effort, like taking a walk, eating, or even resting.

#### Step 11:

##### Create a Pomodoro habit:

- Continue building your focus and concentration skills by making your pomodoro planning a daily routine. Create a calendar reminder for the same time each morning (e.g., when you sit down at your desk) to remind yourself to plan out your pomodoros for the day's work activities.
- Challenge yourself to complete several pomodoros daily, and reflect on what went well and how you could improve your pomodoro work.

Table 1. To Do Today list

Task #	Task description
1	Create slide deck for conference speech



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

Self-Regulation Skills: Developing Discipline and Self-Control. Pomodoro Technique

Table 2. Task Inventory

Task	Estimate of # of Pomodoros Needed	Done
Create a slide deck for the conference speech	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Empathy and Compassion: Understanding the Impact of Our Actions on Others

#### Step 1:

**Define empathy as a key skill:** the ability to understand and feel the emotions and perspectives of others. Empathy is important in relationships and communication, as it helps us to be more aware of the needs and feelings of others. Empathy is essential for interpersonal relationships, conflict resolution and creating a more harmonious environment.

#### Step 3:

**Benefits of empathy and compassion -** Explore the benefits of developing empathy and compassion, both for the individual and for society. Developing empathy and compassion brings many benefits, both to the individual and to society as a whole. These human qualities play an essential role in improving relationships, promoting personal well-being and building a more just and caring world.

#### Step 2:

**Compassion - definition and implications -** Compassion is the manifestation of care and sympathy for the suffering of others. Compassion can lead to actions that help and support people in need.

#### Step 4:

**Benefits for the individual:** Improved interpersonal relationships, for building and maintaining healthy relationships; emotional growth, managing one's own emotions and developing higher emotional intelligence (empathic people can cope more effectively with stress and anxiety); improved self-esteem - when we feel able to help or be supportive to others, we feel valued and confident in our own abilities; providing a sense of purpose and happiness - compassionate and empathic actions often bring a sense of happiness and a deep sense of satisfaction, helping and supporting others can provide deep satisfaction and a sense of fulfilment.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Empathy and Compassion: Understanding the Impact of Our Actions on Others

#### Step 5:

**Benefits to society:** reduced conflict (a society where people understand each other and show compassion has less tension and conflict); building resilient communities where empathy and compassion are valued are more resilient to trauma and major change; promoting human rights; increasing trust in social cohesion; developing social responsibility.



#### Step 6:

**Understanding the impact of our actions on others** - by developing empathy, we are better able to put ourselves in others' shoes and understand how our actions can influence their emotional state. Effective communication involves listening carefully to others and expressing our feelings and intentions clearly. Through empathetic communication, we can avoid unnecessary conflict and build stronger relationships. Acknowledging the consequences of our actions, both positive and negative, is essential for personal development. Our words and actions have the power to profoundly influence the moods and reactions of others. It is important to be mindful of the verbal and non-verbal language we use in our interactions. The feedback we receive from others can be a valuable source of information about how our actions affect others. It is important to be open to receiving feedback and to adapt our behaviour accordingly. Understanding that our intention does not always match the impact of our actions is crucial. What we mean to say or do is not always perceived as we would like others to perceive it. This is an important aspect to consider in communication.

#### Step 7:

**Developing empathy and compassion** is an ongoing process that can improve personal relationships, contribute to our well-being and bring significant benefits to our daily lives. Here are some steps and strategies for developing empathy and compassion: understanding individual differences (each person is unique); active and empathetic listening involves focusing on the other person without judging or formulating your own responses while that person is speaking; practicing perspective-taking (putting yourself in the other person's shoes); practicing gratitude for what you have in your life; engaging in charitable acts; being open to feedback; self-reflection; meditation and mindfulness; strengthening social connections.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Mindfulness and Relaxation Techniques: Managing Anxiety and Stress

Minors at risk of exclusion might face a series of very stressful situations, especially for their age. Therefore, it is not only important to know the triggers to avoid, as far as possible, stress and anxiety responses, but also to know practical techniques to work both individually and in groups to help these young people in these delicate moments.

Common triggers	Impact
We have to understand that <u>a high percentage of justice-involved youth</u> has been exposed to some kind of traumatic event. Some of the most common reasons that lead into mental health problems are: socioeconomic instability, educational challenges, tumultuous family dynamics (traumatic loss, separation from caregiver, or bereavement), or domestic/community violence.	Unmanaged stress and anxiety in at-risk minors can lead to a range of detrimental consequences, including compromised mental health, hindered educational attainment, strained interpersonal relationships, increased likelihood of engaging in risky behaviors, and a heightened risk of recidivism among ex-convicted minors.



#### What is Mindfulness?

Mindfulness is the practice of being fully present in the moment, acknowledging thoughts and feelings without attachment. Among its many benefits, it enhances emotional regulation, it fosters a sense of calm and mental clarity, and it helps to cultivate resilience in the face of challenges.

There are several simple yet very useful mindfulness and relaxation techniques that can help to reduce stress and anxiety:

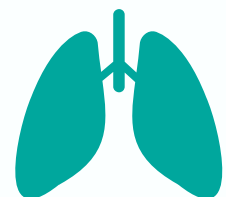
#### Deep belly breathing

- Teach the minors to breathe deeply, filling their lungs and expanding their diaphragm
- Emphasize the calming effect of deep, intentional breaths during moments of stress

#### Box breathing

- Guide them through a pattern of inhaling, holding, exhaling, and pausing, each for a count of four.
- This technique promotes relaxation and focus.

#### Breathing Techniques



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Behavioral Strategy

### Mindfulness and Relaxation Techniques: Managing Anxiety and Stress



**Guide their imagination**

#### Visualization techniques

- Lead minors through imagining peaceful scenes or safe spaces
- Design scenarios to resonate with their experiences, promoting a sense of comfort

#### Narrative scripting

- Provide scripts that guide them through calming stories, engaging their imagination and redirecting focus from stressors.

This technique teaches you how to relax your muscles through a two-step process:

#### Progressive Muscle Relaxation (PMR)



**1 Tensing:** minors will have to tense specific muscle groups in their body for a few seconds, focusing on creating a distinct and noticeable sensation of tightness

**2 Relaxing:** release the tension in the muscles, consciously letting go of the tightness and allowing the muscles to relax completely, heightening awareness of bodily sensations and promoting a sense of calm

- Guide minors through a complete PMR session, addressing each major muscle group
- Emphasize regular practice for sustained benefits in stress management



#### Just go outdoors!

- Emphasize the therapeutic effects of spending time in nature, with activities like walking, hiking, or sitting in a natural setting to enhance overall well-being
- Promote regular physical exercise, and suggest activities like jogging, yoga, or team sports that cater to individual preferences
- Combine exercise with mindfulness, guiding them to focus on their breath and sensations while engaging in a chosen physical activity

**Regular exercise is linked to improved cognitive function and mental clarity. For group activities, stress the social benefits of outdoor exercises, promoting a sense of community and support**



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Resisting Peer Pressure: Learning to Say No

<b>Title:</b>	"Street Smart Choices"
<b>Objective:</b>	To empower young offenders/re-offenders/ex-offenders to resist negative peer pressure and make positive choices by developing assertiveness skills and learning to say no.
<b>Participants:</b>	10 -15 participants and 1-2 facilitators
<b>Duration:</b>	≈ 2 hours
<b>Materials Needed:</b>	<ol style="list-style-type: none"><li>Supporting material:<ul style="list-style-type: none"><li><a href="#">Peer Resistance Skills</a> handout</li><li><a href="#">Establishing Ground Rules for Groups</a> handout</li><li><a href="#">Consequences of youth substance abuse</a> handout</li><li><a href="#">How to Handle Peer Pressure</a> handout</li><li>Lists of counselling services and support groups in our context</li></ul></li><li>Stationary<ul style="list-style-type: none"><li>Post-its</li><li>Pens</li><li>Tape</li></ul></li></ol>
<b>Scenario:</b>	<p>In this scenario, participants will engage in a role-play set in a neighborhood gathering where they encounter pressure to use drugs. The focus is on practicing assertiveness, refusal skills, and making positive choices under challenging circumstances.</p> <p style="text-align: center;"><b>Steps</b></p> <p><b>Step 1: Introduction (10 mins)</b> Welcome participants and explain the objective of the session. Emphasize the <u>importance of developing skills to resist negative peer pressure</u>.</p> <p><b>Step 2: Setting the ground rules (20 mins)</b> Collaboratively establish ground rules for the session, ensuring a safe and respectful environment. Emphasize the importance of active listening, confidentiality, and non-judgmental attitudes. For further examples of ground rules, visit <a href="#">here</a>.</p> <p><b>Step 3: Interactive discussion (20 mins)</b> Facilitate a discussion on the impact of substance use and peer pressure in the participants' lives. Share facts about the <u>consequences of substance abuse</u>. Give your participants the opportunity to share their experiences and be heard.</p>



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Resisting Peer Pressure: Learning to Say No

#### **Step 4: Role-playing activity (30 mins)**

Divide participants into small groups and assign roles (e.g., peer influencers, someone offering drugs, and someone facing peer pressure). Each group engages in a role-play scenario where the main character is pressured to use drugs. The main character is guided to explore exit strategies and ways to refuse and resist the pressure.

#### **Step 5: Group debriefing (20 mins):**

Bring the groups back together for a debriefing session. Discuss the challenges faced during the role-play and share positive strategies used. Address emotions and thoughts that emerged during the activity.

#### **Step 6: Guided reflection (15 mins)**

Ask participants to reflect on their personal experiences with substance use and peer pressure. Encourage them to identify specific strategies they can use in real-life situations. Discuss [alternative ways to handle peer pressure](#) and seek support.

#### **Step 7: Reinforcement and commitment (15 mins):**

Discuss the importance of consistent reinforcement in making positive choices. Participants can write down personal commitments to resist negative peer pressure, for example, "I commit to saying no to substance use in social situations." Then, they can voluntarily share their commitments with the group. This fosters a sense of accountability and encourages a supportive community.

#### **Step 8: Closing and resources (10 mins)**

Summarize key takeaways from the session. Provide participants with resources for substance abuse counseling, support groups, and further skill-building opportunities in your

#### **Outcome**

By engaging in realistic scenarios, participants gain practical strategies for navigating peer pressure, fostering personal growth, and reducing the likelihood of succumbing to harmful influences. By the end of the scenario, participants should be equipped with heightened self-awareness, strengthened decision-making abilities, and a commitment to making positive choices.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Conflict Resolution: Resolving Disputes Without Violence

<b>Title:</b>	Role play
<b>Objective:</b>	To improve understanding of the conflict situation from different perspectives and to promote empathy towards the people who are portrayed.
<b>Participants:</b>	2-5
<b>Duration:</b>	45 min.
<b>Materials Needed:</b>	Story cards
<b>Scenario:</b>	<p><b>How to prepare for role-playing?</b> Before you start role-playing, you need to have a clear goal and a scenario in mind. You can use real or fictional cases that involve a conflict or a challenge between people from different cultural backgrounds. You can also use existing frameworks or models for conflict resolution, such as the Thomas-Kilmann Conflict Mode Instrument or the Interest-Based Relational Approach. You should also choose the roles and the rules for the role-play, such as the time limit, the feedback method, and the evaluation criteria.</p> <p><b>How to perform role-playing?</b> When you perform role-playing, you should try to immerse yourself in the role and the situation as much as possible. You should act and speak as if you were the person you are portraying, and try to understand their motivations, feelings, and values. You should also listen actively and respectfully to the other person or people involved in the conflict, and try to find common ground and mutual benefits. You should avoid using offensive or inappropriate language, gestures, or expressions that might escalate the conflict or hurt the other person's feelings.</p> <p>Conflict stories:  <a href="https://www.bing.com/images/search?view=detailV2&amp;ccid=SNllyEh9&amp;id=A902C34F0A3BB09E42616EDF6F04B60B511CCF03&amp;thid=OIP.SNllyEh9S0yNSDRATt-ayAHaE4&amp;mediaurl=https%3a%2f%2fsbt.blob.core.windows.net%2fstoryboards%2fphealey20%2fconflict-stories.png&amp;cdnurl=https%3a%2f%2fth.bing.com%2fth%2fid%2fR.48d948c8487d4b4c8d4834404edf9ac8%3frik%3dA88cUQu2BG%252ffbg%26pid%3dImgRaw%26r%3d0&amp;exph=824&amp;expw=1248&amp;q=+work+conflict+stories+to+be+played&amp;simid=608020868414465058&amp;FORM=IRPRST&amp;ck=2CFC752CF0A7F6FBC680C2CD6D234757&amp;selecte dIndex=0&amp;itb=1&amp;ajaxhist=0&amp;ajaxserp=0">https://www.bing.com/images/search?view=detailV2&amp;ccid=SNllyEh9&amp;id=A902C34F0A3BB09E42616EDF6F04B60B511CCF03&amp;thid=OIP.SNllyEh9S0yNSDRATt-ayAHaE4&amp;mediaurl=https%3a%2f%2fsbt.blob.core.windows.net%2fstoryboards%2fphealey20%2fconflict-stories.png&amp;cdnurl=https%3a%2f%2fth.bing.com%2fth%2fid%2fR.48d948c8487d4b4c8d4834404edf9ac8%3frik%3dA88cUQu2BG%252ffbg%26pid%3dImgRaw%26r%3d0&amp;exph=824&amp;expw=1248&amp;q=+work+conflict+stories+to+be+played&amp;simid=608020868414465058&amp;FORM=IRPRST&amp;ck=2CFC752CF0A7F6FBC680C2CD6D234757&amp;selecte dIndex=0&amp;itb=1&amp;ajaxhist=0&amp;ajaxserp=0</a> </p>
<b>Outcome:</b>	Role-playing can help you reap a variety of benefits in both your personal and professional life. You can improve your communication and interpersonal skills, expand your cultural knowledge, build confidence, increase creativity, strengthen relationships, reduce stress, and achieve your goals. Additionally, role-playing can help you cultivate empathy and emotional intelligence. All in all, role-playing is an effective tool for self-improvement.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Effective Communication: Listening and Responding to Others

<b>Title:</b>	"The Listening Game"
<b>Objective:</b>	To teach young offenders or reoffenders the importance of active listening and effective communication.

<b>Participants:</b>	A group of 4-6 participants and one facilitator.
<b>Duration:</b>	30-45 minutes
<b>Materials Needed:</b>	- Whiteboard or flip chart - Markers - Index cards (optional)

#### Step 1: Introduction (5 minutes)

Begin by explaining the importance of active listening in effective communication. Emphasize that active listening involves not only hearing the words someone is saying but also understanding their perspective, emotions, and needs. Mention that this role-play activity will help participants practice active listening and responding.

#### Step 2: Explanation of Roles (5 minutes)

Explain the two main roles in this activity:

- Speaker: This person will share a short story, opinion, or idea on a chosen topic. Their goal is to communicate their thoughts clearly.
- Listener: This person's job is to actively listen to the speaker without interrupting and then respond appropriately.

#### Step 3: Choosing Topics and Participants (5 minutes)

Ask the group to suggest a list of discussion topics. Write these topics on the whiteboard or flip chart. Participants can take turns selecting a topic for their role-play. Participants will be paired randomly. Each pair will consist of Speaker and Listener.

#### Step 4: Role-Play (15-20 minutes)

Have participants begin their role-plays. The Speaker will choose a topic from the list and speak for about 2-3 minutes. The Listener must actively listen without interrupting or providing feedback during this time.

After the Speaker has finished, the Listener will have 1-2 minutes to respond. Encourage the Listener to summarize what the Speaker said and share their thoughts, ask questions, or provide feedback. The goal is to demonstrate that they were actively listening.

Rotate roles after each session, allowing each participant to be both a Speaker and a Listener. Use a timer to keep the role-plays within the time limits.

#### Step 5: Group Discussion (5 minutes)

Gather the group and facilitate a brief discussion. Ask participants to share their experiences and insights about active listening. What did they find challenging? What strategies helped them listen actively and respond effectively?

#### Step 6: Reflection (5 minutes)

Conclude the activity with a reflection session. Ask participants to think about how they can apply active listening skills in their daily lives and work. You can provide index cards for participants to write down one action they plan to take to improve their listening and responding skills.

#### Outcome

By using this role-play scenario, young offenders or reoffenders can learn how to listen actively and respond effectively in their interactions with others, which can help them develop important communication skills that can be useful both in and outside of the facility.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Managing Anger: Dealing with Frustration and Stress

**Title:** "The Anger Thermometer"

**Objective:** This activity aims to help participants recognize and regulate their anger levels in different situations and learn to use appropriate coping strategies to calm down and avoid conflict.

**Participants:** This activity is suitable for a group of 6 to 12 participants, aged 14 to 18, who have been involved in crime or are at risk of re-offending due to anger issues. The participants should have a basic understanding of what anger is and how it affects them and others.

**Duration:** 1.5 - 2 hours

**Materials Needed:**

The materials that will be needed for the Anger Thermometer role-play activity are:

- A large sheet of paper or a poster board
- Some markers or pens
- Some sticky notes or cards
- A scale from 1 to 10 to indicate the anger levels
- A color-coded card to show the anger levels, where green is calm, yellow is annoyed, orange is angry, and red is furious
- A certificate of completion and a stress ball for each participant as a reward and a reminder

**Scenario:**

The scenario for this activity is a typical school day, where the participants encounter various stressors and triggers that can cause them to feel angry or frustrated, such as peer pressure, bullying, academic difficulties, teacher criticism, etc. The participants will take turns acting out different roles and situations and use a scale from 1 to 10 to indicate their anger levels, where 1 is calm, and 10 is furious. The participants will also use a colour-coded card to show their anger levels, where green is calm, yellow is annoyed, orange is angry, and red is furious. The participants will also use different coping strategies to lower their anger levels and resolve the situations peacefully.

Some suggested scenarios:

- You are a student who has been asked to present your project in front of the class. You feel angry and nervous because you are not prepared and you have stage fright. You have to face your teacher and your classmates and try to do your best.
- You are a student who has been bullied by a group of students in the cafeteria. You feel angry and scared because they insulted you, pushed you, and took your lunch. You have to stand up for yourself and report the incident to the school staff.
- You are a student who has been given a detention by your teacher for talking during the lesson. You feel angry and bored because you think the punishment is unfair and you have other plans for the afternoon. You have to sit in the detention room and follow the rules.
- You are a student who has been rejected by your crush who you asked out for a date. You feel angry and sad because you really liked them and you thought they liked you back. You have to deal with your feelings and move on.
- You are a student who has been involved in a fight with another student in the playground. You feel angry and hurt because they provoked you, hit you, and broke your glasses. You have to face the consequences and apologize to the other student.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Managing Anger: Dealing with Frustration and Stress

#### Steps:

The facilitator introduces the activity and explains the objective, the rules, and the materials. The facilitator also provides some examples of stressors and triggers that can cause anger and some coping strategies that can help to calm down, such as deep breathing, counting to 10, walking away, talking to someone, etc.

The facilitator divides the participants into two teams: one team will be the actors, and the other team will be the observers. The facilitator also assigns each participant a role and a situation to act out and gives them a few minutes to prepare.

The facilitator asks the first pair of actors to come to the front and start the role-play. The facilitator also asks the observers to pay attention and take notes on the actors' anger levels, behaviours, and coping strategies.

The facilitator monitors the role-play and intervenes when necessary to ask the actors to pause and state their anger levels using the scale and the card. The facilitator also prompts the actors to use coping strategies to lower their anger levels and resolve the situation peacefully. The facilitator also encourages the observers to give feedback and suggestions to the actors.

The facilitator repeats the process with the other pairs of actors until all the participants have had a chance to act and observe.

#### Outcome

- The facilitator leads a discussion session where the participants share their experiences, feelings, and learnings from the activity. Some possible questions for the discussion are:
  - How did you feel during the role-play?
  - How did you recognise and regulate your anger levels?
  - What coping strategies did you use or see others use to calm down and avoid conflict?
  - How effective were the coping strategies? What worked and what didn't work for you?
  - How did the role-play help you understand and empathise with others with anger issues?
  - How can you apply what you learned to your real-life situations?



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Making Positive Choices: Deciding What's Best for You

<b>Title:</b>	Deciding What's Best for You	<b>Duration:</b>	45-60 de minutes
<b>Objective:</b>	<ul style="list-style-type: none"><li>• Developing decision-making skills in complex situations.</li><li>• Understand the impact of decisions on personal life and those around you.</li><li>• Exercise empathy and communication skills.</li><li>• Encouraging critical thinking.</li></ul>	<b>Materials Needed:</b>	<ul style="list-style-type: none"><li>• Whiteboard or flip chart</li><li>• Markers</li><li>• Pre-prepared scenarios for different situations.</li><li>• Paper and pencils for each participant.</li></ul>
<b>Participants:</b>	2-4 participants and one facilitator.		

#### Scenario:

**Step 1: Preparing the scenarios, before the actual activity takes place.**

Examples of scenarios:

- A teenager who has to decide whether to go to a party with friends or finish his homework;
- A young high school graduate accepted at two different colleges, each offering academic programmes in completely different fields. One college offers better career opportunities, but imposes a greater distance from home and higher costs;
- A long-term relationship, but things don't work out. Partners are in a heated argument and there are growing tensions. What are they doing?
- Responsibility for making an important medical decision for a family member who is unable to express themselves. Doctors offer different treatment options, each with risks and benefits;
- Long hours at work and feeling overwhelmed by work-related stress. At the same time, the family feels neglected and asks you to spend more time with them. How do you manage this situation?

#### Step 2: Introduction (5 minutes)

Begin by explaining the importance of making positive choices. A complex decision requires consideration of the values, priorities and consequences of the person's actions.

#### Step 3: Explanation of Roles (5 minutes)

Before starting, explain to the players that they will be playing roles in various situations that will require them to make important decisions. Depending on the scenario chosen, the characters are asked to put themselves in the role as best they can, to imagine and act out dialogue that will help them make the right decision.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Making Positive Choices: Deciding What's Best for You

#### Step 4: Choosing Topics (5 minutes)

Present the above scenarios to the participants and choose one of them together for the role-play.

#### Step 5: Select Participants (5 minutes)

Select participants randomly or based on their preferences and chosen scenario.

#### Step 6: Role-Play (15-20 minutes)

The group of players receives the scenario and is tasked with playing the roles involved. Players will discuss and make decisions based on the situation in the scenario, taking into account the possible consequences of their decision.

#### Step 7: Reflecting on Decisions (5 minutes)

After the scenario is played, ask the players to reflect on their decisions and their consequences. Discuss how they felt and thought during the game.

#### Step 8: Debriefing and Discussion (5 minutes)

After the scenario is played, discuss in the large group the decisions made, how the players and spectators felt during the game and what the main considerations were.

You can introduce questions such as "Which decisions were the most difficult and why?" and "What did the players learn from the experience?"

Get the players out of role (e.g. ask what their name is and their favourite leisure activity).

#### Step 9: Reflection (5 minutes)

Conclude the activity with a reflection session. Ask participants to think about how they can apply making positive choices in their daily lives and work. Ask the participants to take it in turns to say one word that defines the activity.

#### Step 9: Wrap-up (5 minutes)

Thank the participants for their active participation and summarize the key takeaways from the activity. Encourage them to continue practicing making positive choices in various contexts.

#### Outcome:

The aim of the game is to encourage players to reflect on their decision-making process and understand that decisions can have a significant impact on their lives and relationships. Through role-play, they can develop communication skills, empathy and a deeper understanding of other perspectives.

This role-play provides an interactive and fun way to explore the importance of making positive decisions and develop useful life skills. It can be used in schools, therapy groups or any setting where developing decision-making skills is an important goal.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Building Positive Relationships: Improving Interpersonal Connections

**Title:** "ConnectionQuest"

**Objective:** Foster positive social skills and enhance interpersonal connections among young offenders or re-offenders, promoting empathy, communication, and conflict resolution.

- **Participants:** This activity is suitable for a group of 15-20 young offenders or re-offenders and should be implemented by 2 facilitators (youth educators or trained professionals)

**Duration:** 1.5 hour

**Materials Needed:**

- Printed scenarios for participants
- Flipchart and markers
- Seating arrangement conducive to small group discussions

**Scenario:**

**Step 1. Introduction (5 minutes):**

- Welcome participants and outline the objectives of the role-play.
- Emphasize the importance of teamwork and positive relationships in personal growth and rehabilitation.

**Step 2. Icebreaker activity - Connection circles (10 minutes):**

- Participants form small circles.
- Each participant shares a positive quality or skill they possess that contributes to building better connections with others.
- After sharing, participants pass a ball of yarn to someone in the circle, creating a web of interconnectedness.
- Pause to observe the interconnected web and discuss its symbolism.
- Emphasize how each person's qualities contribute to the strength of the entire group.

**Step 3. Scenario presentation - Unveiling challenges (10 minutes):**

- Distribute the "ConnectionQuest" scenarios depicting common interpersonal challenges faced by young offenders. Present three printed scenarios:
  - A disagreement over a shared resource in a communal space.
  - Misunderstandings between two individuals based on rumors.
  - A group struggling with trust issues due to past conflicts.
- Use visual aids or role-play demonstrations to depict each scenario.

**Step 4. Role-Playing Quests (20 minutes):**

- Form 3 groups and assign each group a printed copy of the specific interpersonal challenge scenario.
- Instruct each group to:
  - Review the scenario and assign roles to each member.
  - Consider positive communication and conflict resolution strategies to address the challenge.
- Act out the scenario, focusing on applying the learned skills.
- Facilitators should circulate among the groups, providing guidance and taking notes on positive behaviors.



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# HOW TO STRENGTHEN SOFT SKILLS

## Empowerment Activities - Role Play

### Building Positive Relationships: Improving Interpersonal Connections

#### Step 5. Debriefing - Quest discussions (15 minutes):

- Ask each group to share their experiences, highlighting positive strategies used. Encourage participants to share alternative approaches and solutions.

#### Questions to facilitate discussion:

- What strategies did your group use to address the interpersonal challenge?
- Were there any challenges faced during the role-play, and how were they overcome?
- What alternative approaches could be considered for resolving conflicts?

#### Step 6. Reflection and personal insights (5 minutes):

- Ask participants to individually reflect on the "ConnectionQuest" experience.
- Provide prompts for self-evaluation: How did your communication style contribute to the success of the role-play?; In what ways did you demonstrate empathy and conflict resolution skills?; What aspects of your approach could be improved for future interactions?

#### Step 7. Group discussion (10 minutes):

- What common themes or patterns did you observe across different scenarios?
- How can the skills learned during "ConnectionQuest" be applied in real-life situations?
- Share one key takeaway from the experience.

#### Step 8. Rewards ceremony - Positive reinforcement (5 minutes):

- Summarize positive aspects observed during the quests.
- Recognize and celebrate the application of learned skills, emphasizing their importance in real-life situations, by, for example, commending groups for effective teamwork and communication or providing certificates or symbolic tokens of achievement

#### Outcome

- Participants gain enhanced communication and conflict resolution skills, fostering positive relationships within their community. They learn to collaborate effectively, apply empathy, and develop strategies for navigating interpersonal challenges.



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# E-Course Guidance

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# UNIT 1 - COMMUNICATION SKILLS

UNIT DURATION: 1 HOUR AND 5 MINUTES

## UNIT'S GUIDELINES

Effective communication skills in the workplace foster collaboration, reduce misunderstandings and enhance overall team productivity. Clear and concise communication also promotes a positive work environment, strengthens relationships, and contributes to successful leadership and decision-making.

This unit holds paramount importance in preparing youth for their professional lives by laying a foundational understanding of communication skills. By delving into the fundamentals, emphasizing effective communication, practicing active listening, and fostering empathy, it equips them with essential tools for navigating diverse workplace scenarios. These skills not only enhance their individual contributions but also cultivate a collaborative and emotionally intelligent approach, vital for success in any professional setting.

Each module within this unit plays a pivotal role in skill acquisition related to communication. "Fundamentals of Communication" supports learners to understand the communication process. "Effective Communication" emphasises the effects of communication in one's personal and professional life. "Active Listening" equips learners with active listening techniques to communicate more effectively. "Emotion Identification" emphasizes emotions and how learners can identify them. "Empathy" underscores the significance of empathy giving learners the opportunity to practice their skills.

Collectively, these modules offer learners a comprehensive understanding of communication skills principles and practical tools for skill acquisition, empowering them to excel in professional settings while applying effective communication standards.

## UNIT'S STRUCTURE

### UNIT 1: COMMUNICATION SKILLS

**Module 1.1** Fundamentals of Communication

**Module 1.2** Effective Communication

**Module 1.3** Active Listening

**Module 1.4** Emotion Identification

**Module 1.5** Empathy

## UNIT'S SUMMARY

The "Communication Skills" Unit has been crafted to provide students with crucial skills necessary for both personal and professional development. Within this Unit, learners will delve into the core principles of communication, acquire the skills for productive dialogues, master active listening techniques, and gain the ability to discern and empathize with the emotions of others. Through the use of real-life case studies, immersive scenarios, and interactive quizzes, participants will attain a deeper grasp of these principles and acquire the skills to communicate effectively.

## EXPLAIN

At the end of this unit, your learners will be able to:

1. Explain the fundamentals of communications
2. Explain the importance of effective communication
3. Practice active listening techniques
4. Identify emotions and show empathy



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# UNIT 1 - COMMUNICATION SKILLS

## LIMITATIONS

### 1. **Difficulty in addressing cultural nuances:**

Communication skills are deeply influenced by cultural nuances and context. In an e-course, you might encounter difficulties in conveying the cultural subtleties that impact effective communication. Teaching students how to navigate diverse cultural contexts and adapt their communication styles accordingly may be more challenging without the immediate exposure to real-world, cross-cultural interactions.

### 2. **Limited personalized feedback:**

You may struggle to provide individualized feedback to your learners, especially in scenarios where communication skills are highly context-dependent. You may also struggle to teach and assess the communication skills of your learners with different cultural backgrounds than yours.

### 3. **Difficulty in simulating real-world contexts:**

While case studies and scenarios can simulate certain communication challenges, they may not fully replicate the complexities of real-world situations. You may find it challenging to expose students to the diversity and unpredictability of actual communication contexts, limiting the depth of experiential learning.

## MATERIAL CHECKLIST

COURSE SYLLABUS	<input type="checkbox"/>
TEXTBOOKS AND READING MATERIALS	<input type="checkbox"/>
PRESENTATION SLIDES	<input type="checkbox"/>
PRE-TRAINING NEEDS ASSESSMENT	<input type="checkbox"/>
POST-TRAINING EVALUATION FORMS	<input type="checkbox"/>
KNOWLEDGE ASSESSMENT FORMS	<input type="checkbox"/>
ATTITUDES ASSESSMENT FORMS	<input type="checkbox"/>
PERFORMANCE IMPROVEMENTS FORMS	<input type="checkbox"/>
LEARNING OUTCOMES ASSESSMENT FORMS	<input type="checkbox"/>
TRAINING IMPACT ASSESSMENT FORMS	<input type="checkbox"/>
EMPOWERMENT ACTIVITIES – BEHAVIOR STRATEGIES	<input type="checkbox"/>
EMPOWERMENT ACTIVITIES – ROLE PLAYS	<input type="checkbox"/>
MATERIAL NEEDED FOR THE EMPOWERMENT ACTIVITIES – ROLE PLAYS	<input type="checkbox"/>
BOOKS, ARTICLES AND ANY OTHER READING MATERIAL	<input type="checkbox"/>
TECHNOLOGICAL EQUIPMENT	<input type="checkbox"/>

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING – TRAINING SCHEDULE SUGGESTION

1. Identify Training Objectives
2. Analyze Your Audience
3. Select Training Methods
4. Set a Realistic Timeline
5. Create a Detailed Curriculum
6. Allocate Resources
7. Develop Training Materials
8. Plan for Interactivity
9. Schedule Breaks
10. Pre-Training Communication
11. Implement Evaluation Measures
12. Follow-Up and Support
13. Keep Documentation

## UNIT & MODULES CORRELATION

### Module 1: Fundamentals of Communication

Understanding the Fundamentals of Communication is essential for effective communication, as it allows individuals to develop strategies to overcome barriers and adapt to different contexts and audiences. Effective communication skills are important in both personal and professional contexts and can lead to better relationships, increased productivity, and improved outcomes.



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# UNIT 1 - COMMUNICATION SKILLS

## ACTITIVITIES LISTS

- Case Study: Susan the manager
- Case Study: Professional Communication in a Retail Store
- Case Study: Emma's and John's communication
- Sarah's breakup
- John's project
- Maria's mistake at work
- Planning for the weekend
- Emily's doctor appointment
- A multiple-choice activity on paraphrasing (1)
- A multiple-choice activity on paraphrasing (2)
- A multiple-choice activity on paraphrasing (3)
- Open-ended questions: Emily the high school student
- Scenario: You as a manager
- Scenario: Discussing a breakup
- Samantha's poor exam grade
- Sarah the retail store supervisor

## UNIT & MODULES CORRELATION

### Module 2: Effective Communication

Effective communication is critical in both personal and professional contexts. In personal relationships, clear communication helps to build trust, establish mutual understanding, and resolve conflicts. In professional settings, effective communication helps to promote teamwork, establish expectations, and achieve shared goals.

### Module 3: Active Listening

Active listening is an important skill in both personal and professional settings, as it can help build stronger relationships, improve teamwork, and prevent misunderstandings.

### Module 4: Emotion Identification

Emotion identification is a crucial component of effective communication, as it allows individuals to better understand the emotions of others and respond appropriately. According to studies, being able to accurately identify and understand emotions can lead to better communication and increased empathy.

### Module 5: Empathy

Empathy is an important social and emotional skill that helps us build positive relationships with others. It allows us to connect with people, understand their needs and concerns, and respond in a way that is helpful and supportive.

## ADDITIONAL READINGS

### 1. Books

- "Say What You Mean: A Mindful Approach to Nonviolent Communication", by Oren Jay Sofer
- "Dare to Lead: Brave Work. Tough Conversations. Whole Hearts.", by Brené Brown
- "The Elevated Communicator: How to Master Your Style and Strengthen Well-Being at Work", by Maryanne O'Brien

### 2. Videos

- "[Top 5 Tips to Improve Communication Skills](#) | [Soft Skills For Beginners](#) | [Soft Skills](#)", by Simplilearn
- "[Effective Communication Skills in the Workplace](#) | [Communication at Work](#)", by Self-Improvement Vault
- "[Small Talk at Work Examples](#) | [Communication in the Workplace](#)", by Self-Improvement Vault

### 3. Academic Articles

- Ajani, O., A. (2019). Understanding teachers as adult learners in professional development activities for enhanced classroom practices. *AFFRIKA Journal of Politics, Economics and Society*, 9(2). Provide a list with relevant material, this can be youtube videos, articles, books.
- Karnieli-Miller, O. (2020). Reflective practice in the teaching of communication skills. *Patient Education and Counseling*, 103(10), 2166-2172. Provide a list with relevant material, this can be youtube videos, articles, books.



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# UNIT 2 - TEAMWORK

UNIT DURATION: 6 HOURS

## UNIT'S GUIDELINES

Teamwork happens when people work together toward a common goal. Having the skills to work together with colleagues and being a valuable part of the team is important for the success at modern workplace and in the career.

When working in a team it is important to be able to listen and respect others' opinions, to negotiate and compromise, solve conflicts, to be tolerant and loyal to the team members.

Each module in this section provides the skills needed for successful teamwork: the Team Building module provides an introduction to the key factors of team building and explains the different roles of team members; helps you understand how to communicate and work effectively in a team; and explains the role of informal leadership. The Conflict Resolution module provides an understanding of what conflict is, its advantages and disadvantages, types and categories, and how to resolve conflicts. The module on Tolerance towards team members helps to develop tolerance and loyalty towards team members, to appreciate their differences and different perspectives, to build on their strengths and to create a more inclusive team environment.

## UNIT'S STRUCTURE

### UNIT 2: TEAMWORK

#### Module 2.1 Team Building

#### Module 2.2 Conflict resolution

#### Module 2.3 Tolerance for Group Members

### Exercises

## UNIT'S SUMMARY

The Teamwork Unit was created to provide students with the essential skills needed for successful professional development. In this unit, learners will understand what teamwork really means, develop effective conflict resolution skills, develop attitudes of tolerance and loyalty, and appreciate diversity and alternative perspectives. Through reflection questions and interactive quizzes, participants will gain a deeper understanding of the principles of teamwork and the skills needed for effective teamwork.

## EXPLAIN

At the end of this unit, your learners will be able to:

1. Understand the principles and possibilities of teamwork;
2. Offer ideas on how to resolve conflicts that appear in the workplace;
3. Demonstrate tolerance and loyalty towards their teammates, appreciating their differences and alternative perspectives.



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# UNIT 2 - TEAMWORK

## LIMITATIONS

E-learning or distance learning doesn't allow for a real group task. In a face-to-face group task, the roles of the people involved in the group are naturally revealed and experienced. In a face-to-face session, an additional group work task should be used, e.g. in a group of 4-5 persons to build a castle of 5 cm wide strips of paper with a 40 cm height.

Students' limited cognitive abilities can make it difficult to move through the Unit coherently and to maintain attention. In this case, it is better to start with quizzes to attract learners' curiosity and draw their attention to important topics.

Prisons or detention centres may not give young offenders access to the internet and computers. The course requires access to the internet, personal computers and at least a minimum level of digital literacy for learners. These conditions, or at least one of them, may not be ensured in an environment with young criminals.

## MATERIAL CHECKLIST

COURSE SYLLABUS	<input type="checkbox"/>
TEXTBOOKS AND READING MATERIALS	<input type="checkbox"/>
PRESENTATION SLIDES	<input type="checkbox"/>
PRE-TRAINING NEEDS ASSESSMENT	<input type="checkbox"/>
POST-TRAINING EVALUATION FORMS	<input type="checkbox"/>
ATTITUDES ASSESSMENT FORMS	<input type="checkbox"/>
PERFORMANCE IMPROVEMENTS FORMS	<input type="checkbox"/>
TRAINING IMPACT ASSESSMENT FORMS	<input type="checkbox"/>
EMPOWERMENT ACTIVITIES – BEHAVIOR STRATEGIES	<input type="checkbox"/>
EMPOWERMENT ACTIVITIES – ROLE PLAYS	<input type="checkbox"/>
MATERIAL NEEDED FOR THE EMPOWERMENT ACTIVITIES – ROLE PLAYS	<input type="checkbox"/>
BOOKS, ARTICLES AND ANY OTHER READING MATERIAL	<input type="checkbox"/>
TECHNOLOGICAL EQUIPMENT	<input type="checkbox"/>

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

1. Identify Training Objectives
2. Analyze Your Audience
3. Select Training Methods
4. Set a Realistic Timeline
5. Create a Detailed Curriculum
6. Allocate Resources
7. Develop Training Materials
8. Plan for Interactivity
9. Schedule Breaks
10. Pre-Training Communication
11. Implement Evaluation Measures
12. Follow-Up and Support
13. Keep Documentation

## UNIT & MODULES CORRELATION

### Module 1: Team Building

□ Understanding the key factors in team building and the different roles of team members, being able to communicate effectively, and strengthening personal informal leadership features are all essential skills for developing teamwork competence.



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# UNIT 2 - TEAMWORK

## ACTIVITIES LISTS

- Flashcards: Key factors of Team building
- Flashcards: 4 Types of Team Roles
- Communication in a Retail Store
- A multiple-choice activity on How to be a good team player
- Improving Team Communication in the Workplace
- Flashcards: A multiple-choice activity on paraphrasing (2)
- Flashcards:
- A multiple-choice activity: Which behaviour demonstrates informal leadership?
- Flashcards: How to become an informal leader?
- assign to the category: Behavior tactics that works like Conflict stoppers and Conflict Starters
- Flashcards: Conflict Solving Techniques
- Flashcards: Conflict resolution strategies
- Group activity: Tolerance Paired Activity
- Group activity: The Plan' - Being a good listener
- Group activity: Drinking Straws Galore

## UNIT & MODULES CORRELATION

### Module 2: Conflict resolution

□ Conflicts are inevitable when working in a team, so the ability to smoothly communicate and resolve conflicts between people is also essential for smooth teamwork.

### Module 3: Tolerance and loyalty to group members

□ In today's society, people from different cultures, faiths and beliefs, with their own strengths and perspectives, come together at work, and the ability to tolerate and value differences based on each person's strengths is essential when working as a team. The module "Tolerance for group members" provides the essential skills needed for excellence in teamwork.

## ADDITIONAL RESOURCES

1. The Nine Belbin Team Roles, <https://www.belbin.com/about/belbin-team-roles>
  2. Team roles: 9 types to create a balanced team, <https://asana.com/resources/team-roles>
  3. Doing What Matters in Times of Stress: An Illustrated Guide, World Health Organization 2020, <https://iris.who.int/bitstream/handle/10665/331901/9789240003910-eng.pdf?sequence=1>
  4. Conflict Resolution Activities, Games & Ideas For Work in 2023 <https://teambuilding.com/blog/conflict-resolution>
  5. What Is Informal Leadership? (Including Leadership Traits) | Indeed.com Canada
  6. Free Tests and Puzzles Free Tests & Puzzles (google.com)
- Productivity and work efficiency exercises, You can download the PDF via this link:  
<https://pro.positivepsychology.com/wp-content/uploads/3-Productivity-Work-Efficiency-Exercises.pdf>



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# UNIT 3 - WORK ETHIC

UNIT DURATION: 3 HOURS

## UNIT'S GUIDELINES

Work ethics encompass a set of values, attitudes, and behaviors that guide individuals in their work, contributing to their effectiveness, integrity, and positive impact within their organizations.

The unit's importance lies in its ability to prepare individuals to excel in their careers by instilling a strong work ethic and ethical decision-making. It also focuses on fostering a positive work environment, promoting personal and professional growth, and facilitating contributions that benefit both the individual and the organization as a whole.

Each module within this unit plays a pivotal role in skill acquisition related to work ethics. "Responsibility & Accountability" establishes a foundation by emphasizing ownership and commitment. "Tasks Breakdown" aids in time management and organization, crucial components of work ethics. "Adaptability & Flexibility" equips learners with the ability to embrace change positively, a hallmark of contemporary work ethics. "Discipline" emphasizes self-control and adherence to ethical standards, essential for maintaining a productive and ethical workplace. "Fairness & Respect" underscores the significance of equitable treatment and ethical behavior in fostering positive workplace relationships.

Collectively, these modules provide learners with a comprehensive understanding of work ethics principles and practical tools for skill acquisition, enabling them to thrive professionally while upholding ethical standards.

All these soft skills listed are related to each other. An irresponsible person is more likely to not be prepared for the next day ahead, the next morning to wake up late, to be late at work, and miss a deadline while making excuses for not meeting the goals that were set. This is like a chain. A responsible person knows the next day's tasks, remembers what time had to be at a place, and if not on time gives a valid explanation why.

## UNIT'S STRUCTURE

### UNIT 3: WORK ETHIC

**Module 3.1** Responsibility & Accountability

**Module 3.2** Tasks Breakdown

**Module 3.3** Adaptability & Flexibility

**Module 3.4** Discipline

**Module 3.5** Fairness & Respect

## OBJECTIVES & OUTCOMES

At the end of this unit, your learners will be able to:

1. Develop the basic knowledge of what Responsibility and Accountability mean.
2. Evaluate the importance of responsibility and accountability professionally and personally.
3. Analyze the commonalities and differences between responsibility and accountability.
4. Use responsible and accountable practices in everyday life professionally and personally.
5. Describe and explain responsibility and accountability as a context.

## UNIT'S SUMMARY

The 5 soft skills that you will learn in this unit are:

1. How to be more responsible and keep yourself Accountable.
2. How to be better at Following Directions.
3. How to be more Adaptive and Flexible.
4. How to show strong Discipline.
5. How to be fair and respectful to others.



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# UNIT 3 - WORK ETHIC

## LIMITATIONS

1.**Evaluation:** This unit aims to help learners evaluate their own levels of responsibility, which is indeed important for work ethics. However, it may be challenging to measure or quantify personal responsibility objectively.

2.**Examples:** Discussing examples of good work ethics is a practical way to learn. However, it's essential to ensure that these examples are relatable and meaningful to the learners.

3.**Identifying Work Ethic Practices:** Listing, identifying, and recognizing work ethic practices is a foundational step. However, application and practical exercises might be more effective in reinforcing these concepts.

4. **Decision-Making:** Combining different ideas and perspectives for better decision-making is a valuable skill. However, it's important to provide opportunities for learners to practice this skill in a real or simulated context

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

1. Identify Training Objectives
2. Analyze Your Audience
3. Select Training Methods
4. Set a Realistic Timeline
5. Create a Detailed Curriculum
6. Allocate Resources
7. Develop Training Materials
8. Plan for Interactivity
9. Schedule Breaks
10. Pre-Training Communication
11. Implement Evaluation Measures
12. Follow-Up and Support
13. Keep Documentation

## MATERIAL CHECKLIST

COURSE SYLLABUS	<input type="checkbox"/>	CASE STUDIES	<input type="checkbox"/>
TEXTBOOKS AND READING MATERIALS	<input type="checkbox"/>	ROLE-PLAYING SCENARIOS	<input type="checkbox"/>
PRESENTATION SLIDES	<input type="checkbox"/>	ASSESSMENT TOOLS	<input type="checkbox"/>
HANDOUTS AND WORKSHEETS	<input type="checkbox"/>	VISUAL AIDS	<input type="checkbox"/>
ONLINE RESOURCES	<input type="checkbox"/>	WORKPLACE POLICIES AND CODES OF ETHICS	<input type="checkbox"/>
GROUP DISCUSSION MATERIALS	<input type="checkbox"/>	FEEDBACK FORMS	<input type="checkbox"/>

## UNIT & MODULES CORRELATION

### Module 1 - Responsibility & Accountability:

Responsibility and accountability are fundamental aspects of work ethics. They ensure that individuals take ownership of their actions, deliver on commitments, and are answerable for their work.

### Module 2 - Tasks Breakdown:

Effective task breakdown is crucial for time management and productivity, two factors closely tied to work ethics. Breaking tasks into manageable parts helps individuals prioritize, stay organized, and meet deadlines.

### Module 3 - Adaptability & Flexibility:

In today's rapidly changing work environments, adaptability and flexibility are essential work ethic traits. They enable individuals to respond positively to change, new challenges, and shifting priorities.

### Module 4 - Discipline:

Discipline is a cornerstone of work ethics. It involves self-control, time management, and adherence to rules and standards, all of which are crucial for maintaining a productive and ethical work environment.

### Module 5 - Fairness & Respect:

Fairness and respect are core principles of work ethics. They ensure equitable treatment of all individuals, foster positive workplace relationships, and contribute to a harmonious work environment.



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# UNIT 3 - WORK ETHIC

## ACTITIVITIES LISTS

- Help John
- Flashcards
- Can You Recover
- Improve Mark's Performance
- Sara's
- Adventures
- Find The Solution
- Proactive vs. Reactive
- Drag & Drop
- Find The Solutions
- Choose Correctly
- Help Samatha

## SELF – ASSESMENT QUIZ

The Work Ethics Personality Assessment is designed to help the learner understand his/her personality traits and how they relate to the work ethics concepts they have learned in the module.

The assessment consists of 10 questions that will evaluate the learner's personality traits in relation to the following submodules: responsibility, following directions, adaptability, discipline, fairness, and respect.

By answering this quiz, the learner helps the trainer understand aspects of the their personality in relation to the work ethics concepts covered in the module. The trainer can gain information about the learner such as what the learner believes they excel at in terms of work ethics and which areas the learner needs improvement to tailor training or coaching efforts. Additionally the results of the quiz help the trainer assess how well the learner has grasped and internalized the concepts taught in the module.

## ADDITIONAL RESOURCES

### 1. Books:

- "The 7 Habits of Highly Effective People" by Stephen R. Covey
- "Ethics 101: What Every Leader Needs To Know" by John C. Maxwell
- "The Power of Ethical Management" by Ken Blanchard and Norman Vincent Peale

### 2. Websites:

- [Ethics Resource Center](<https://www.ethics.org/>): Offers research, articles, and tools related to workplace ethics.
- [Markkula Center for Applied Ethics](<https://www.scu.edu/ethics/>): Provides resources, case studies, and guides on ethical decision-making.

### 3. Academic Journals:

- "Business Ethics Quarterly": A peer-reviewed journal publishing scholarly articles on business ethics.
- "Journal of Business Ethics": Another academic journal covering ethical issues in business.

### 4. Ethical Case Studies:

- [Ethics Unwrapped] (<https://ethicsunwrapped.utexas.edu/>): Offers a collection of case studies and videos on ethical decision-making.
- [The Ethics Centre] (<https://ethics.org.au/ethics-explainer/case-studies/>): Features a range of case studies on ethical dilemmas.



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# UNIT 4 - CRITICAL THINKING

UNIT DURATION: 3 HOURS

## UNIT'S GUIDELINES

Critical thinking skills are vital for students of all ages, both in academic settings and in everyday life. While younger students may focus on a more theoretical approach, young adults benefit from practical, real-world applications of these skills. Teaching critical thinking to young adults should be realistic and demonstrate its everyday usefulness. The unit emphasizes preparing individuals for career success by developing critical thinking skills applicable to various work situations. It promotes a positive work environment, personal and professional growth, and contributions beneficial to both the individual and the organization.

The unit comprises several modules, each crucial for developing critical thinking skills. The "Problem Identification" module lays the foundation by teaching clear problem recognition and definition. "Problem Analysis" focuses on dissecting complex issues, a key aspect of critical thinking. "Solution Generation" encourages the creation and evaluation of various solutions, while "Solution Implementation" deals with applying the best solution and evaluating its effectiveness. Finally, "Reflection & Feedback" highlights learning from experiences and feedback to enhance critical thinking.

Overall, these modules offer a thorough understanding of critical thinking principles and practical skills. This comprehensive approach equips learners to excel professionally and solve problems effectively, emphasizing the importance of critical thinking in various aspects of life.

## UNIT'S STRUCTURE

### UNIT 4 - CRITICAL THINKING

**Module 4.1** Creative and innovative thinking

**Module 3.2** Visualization skills

**Module 3.3** Reasoning skills, Logical thinking

**Module 3.4** Setting goals and priorities

**Module 3.5** Problem-solving

## OBJECTIVES & OUTCOMES

- Introduce learners to critical thinking and its significance in various life aspects
- Assist learners in applying critical thinking skills across different scenarios
- Helping learners recognize and overcome barriers like biases and emotions.
- Encourage continuous self-improvement in critical thinking through self-assessment and feedback,

## UNIT'S SUMMARY

- Each Module has a two-hour interactive delivery plan.
- Each delivery plan includes a pre-skill, an in-session, and a post-session assessment.
- There is an assessment criteria rubric for each module.
- There is a glossary of key terms and phrases for each module.
- Each module has a complete PowerPoint slideshow to support delivery



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# UNIT 4 - CRITICAL THINKING

## LIMITATIONS

- 1. Problem Identification:** A key limitation is the potential lack of clarity or relevance in the problems presented, which could lead to student difficulties in recognition and definition. Overcoming this involves selecting or designing problems that are clear, specific, and realistically challenging, along with providing guidance on problem identification tools and encouraging questions for clarification.
- 2. Problem Analysis:** Another significant limitation is the possible inadequacy of information or resources for problem analysis, hindering students' ability to break down problems effectively. To address this, facilitators should provide sufficient, updated, and reliable resources, guide the use of analytical tools like fishbone diagrams and SWOT analysis, and encourage students to research and verify their information sources.

## UNIT & MODULES CORRELATION

- Module 1 introduces critical thinking and provides the foundation and motivation for learning creative and innovative thinking by introducing the concept and its importance.
- Module 2 builds on Module 1 by teaching the core skills and processes of visualisation and reasoning that can enhance creative and innovative thinking.
- Module 3 builds on Module 2 by teaching the core skills and processes of logical thinking that can support creative and innovative thinking.
- Module 4 extends Module 1 by using creative and innovative thinking to set goals and priorities for personal, academic, and career success.
- Module 5 consolidates modules 2 and 3 by showing how to use visualisation, reasoning, and logical thinking to help solve problems creatively and innovatively.

## MATERIAL CHECKLIST

GUIDELINES	<input type="checkbox"/>
MODULE GUIDES	<input type="checkbox"/>
FACILITATOR GUIDE	<input type="checkbox"/>
POWER POINTS	<input type="checkbox"/>
VIDEO CLIPS	<input type="checkbox"/>
IMAGES	<input type="checkbox"/>
DATA SETS	<input type="checkbox"/>
GROUP DISCUSSION MATERIALS	<input type="checkbox"/>

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

1. Review unit objectives and learning outcomes, and familiarize yourself with each module's content and activities, focusing on critical thinking concepts and their application in work situations.
2. Plan the training schedule and sessions based on learner needs and preferences. Consider session duration and frequency, with each of the five modules requiring approximately two hours. Choose between single or multiple sessions based on learners' availability and attention spans. Decide on the delivery mode—online, offline, synchronous, asynchronous, or a blended approach. Also, plan the level of interaction, using various strategies, techniques, and media to enhance engagement.
3. Prepare necessary materials, including unit and module guides, learner workbooks, facilitator guides, assessment tools (pre-test, post-test, self-assessment), and evaluation tools (feedback forms, satisfaction surveys).
4. Conduct training sessions as per the schedule, ensuring to introduce objectives and expectations, deliver content using chosen methods, monitor participation, assess learning with provided tools, evaluate training effectiveness, and provide feedback and recognition to celebrate learner success.



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# UNIT 4 - CRITICAL THINKING

## ACTITIVITIES LISTS

- Pre-Module Skills tests
- End of Module self-assessment with rubric
- Module-specific individual, paired and group work
- Role Play activities
- Open Debate activities
- Scamper Technique
- Interactive Visualisation/Reasoning activities
- Video analysis with problem-solving activities
- Reasoning and argument activities
- Goal setting and prioritising activities
- ABCDE method
- SMART targets
- Eisenhower Matrix
- Problem-Solving Activities
- IDEA method
- 5-Step-Systematic Analysis
- SWOT Analysis

## SELF – ASSESMENT QUIZ

The self-assessment tools in each module enable learners to evaluate their prior knowledge, learning, and achievements, featuring a mix of knowledge-based questions and reflective considerations that align with module objectives. These assessments also offer a space for student feedback. For facilitators, these assessments provide insight into students' perceptions of their learning, help identify strengths and weaknesses for personalized guidance, evaluate the module's effectiveness, and encourage self-reflection and improvement based on student feedback. It's important to note that these self-assessments complement, rather than replace, the facilitator's evaluations, are reflective rather than evaluative in nature, and form part of a continuous, formative process for monitoring and guiding learners' progress.

## ADDITIONAL RESOURCES

Each module contains an appendix giving all sources used in the module design. Therefore, the following recommendations are supplementary to the unit content:

- Critical Thinking: A Beginner's Guide to Critical Thinking, Better Decision Making, and Problem Solving by Jennifer Wilson. This book introduces the basic concepts and skills of critical thinking, such as problem identification, problem analysis, solution generation, solution implementation, and reflection and feedback. It also provides practical examples and exercises to help the readers apply critical thinking in various situations.
- Thinking, Fast and Slow by Daniel Kahneman. This book explores humans' two modes of thinking: the fast, intuitive, and emotional System One and the slow, deliberate, and logical System Two. It also shows how these systems affect our judgments, decisions, and actions and how we can improve our critical thinking by overcoming the biases and errors of System One.
- The Art of Thinking Clearly: Better Thinking, Better Decisions by Rolf Dobelli. This book is a collection of short and engaging chapters that explain the common cognitive biases and fallacies that cloud our thinking and lead us to make poor decisions. It also offers tips and strategies to avoid these traps and to think more clearly and rationally.
- Predictably Irrational: The Hidden Forces Shape Our Decisions by Dan Ariely. This book is a fascinating and entertaining exploration of humans' irrational behaviour in various domains, such as money, relationships, morality, and health. It also reveals the psychological and social factors influencing our choices and actions and how we can use this knowledge to improve our critical thinking and decision-making.



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# UNIT 5 - LEADERSHIP

UNIT DURATION: 1 HOUR AND 5 MINUTES

## UNIT'S GUIDELINES

Leadership is the ability to inspire, motivate and guide a group of people towards a common goal or objective.

Effective leaders possess a combination of qualities and skills that enable them to inspire and guide their team to success. They are able to bring out the best in their team, encourage collaboration and innovation, and make difficult decisions with grace and balance. Leadership requires continuous learning and development, and effective leaders are always striving to improve their skills and abilities.

Decision-making, taking initiative, assertiveness, emotional intelligence and self-confidence are all important qualities and skills that effective leaders possess. These skills are described, developed and practised in the five modules of the unit.

The objectives of the unit are to develop the skills to communicate a clear vision to others; to develop the skills to gather and analyse information to make informed decisions; to develop problem-solving and critical thinking skills to identify and address challenges effectively.

## UNIT'S STRUCTURE

### UNIT 5: LEADERSHIP

**Module 5.1** Decision-making

**Module 5.2** Taking initiatives

**Module 5.3** Assertiveness

**Module 5.4** Emotional intelligence

**Module 5.5** Self-confidence

## UNIT'S SUMMARY

The 5 soft skills that the student will learn in this unit are:

1. How to make a decision quickly and confidently.
2. How to take action, look for opportunities to grow and improve.
3. How to communicate assertively, respecting others.
4. How to use your own emotions intelligently to build strong relationships.
5. How to trust yourself and your abilities.

All these cross-cutting competences listed are interlinked. Even if you will never become a leader, seeking and finding opportunities for development is of real benefit to personal growth, especially when you are able to make a good decision based on confidence in your skills to develop proactively and prosocially, which you can communicate and support assertively to those around you.

## EXPLAIN

At the end of this unit, the student will be able to:

1. Effectively communicate a clear vision that can motivate others to achieve a common goal.
2. Effectively use their team management skills to achieve increased productivity.
3. Have more confidence in identifying opportunities and taking action to make things happen.
4. Have good skills in recognising and managing emotions, leading to better stress management and interpersonal relationships.
5. Challenge limiting beliefs and negative self-beliefs.



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# UNIT 5 - LEADERSHIP

## LIMITATIONS

1. The unit aims to assess learners' leadership skills and their application in daily life and team coordination. However, since not all young people will become leaders, it's challenging to **fully measure the unit's success** in achieving its aim, even if module objectives are met.
2. Some theoretical aspects may be **complex** for certain target groups. Trainers should encourage interactive discussions and provide relatable examples to aid understanding.
3. While examples in modules are crucial for skill practice, it's important for lecturers to **tailor these examples** to the group's characteristics and everyday experiences to avoid abstraction.
4. The unit involves broad skills requiring **ongoing practice and support**. Trainers should inspire participants towards self-development and continued learning post-course.

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

1. Identification of training objectives
2. Analyse your audience
3. Select training methods
4. Set a realistic timetable
5. Create a detailed curriculum
6. Allocate resources
7. Develop training materials
8. Planning interactivity
9. Scheduling breaks
10. Communication before training
11. Implementing evaluation measures
12. Follow-up and support
13. Keeping documentation

Module 5: Self-confidence: Self-confidence is confidence in oneself and one's own abilities. Effective leaders are self-confident, resilient and able to deal with criticism and failure with grace and confidence.

## MATERIAL CHECKLIST

### BIBLIOGRAPHICAL MATERIALS

COURSE NOTE ☐ CASE STUDIES ☐

ROLE PLAY ☐ SCENARIOS ☐

### MODULE PRESENTATION

USE OF MAPS AND SCHEMATIC FIGURES ☐

POWERPOINT ☐ EXAMPLES ☐

GUIDED DISCUSSION ☐

FINAL EVALUATION ☐

## UNIT & MODULES CORRELATION

Module 1: Decision-making: Decision-making is the process of identifying, evaluating and choosing between different options. Effective leaders are able to make decisions quickly and confidently, while considering the perspectives of others and gathering relevant information.

Module 2: Taking initiative: Taking initiative involves being proactive, taking action and looking for opportunities for growth and improvement. Effective leaders are not afraid to take risks and try new things and encourage their team to do the same.

Module 3: Assertiveness: Assertiveness is the ability to express your thoughts, feelings and ideas in a clear and direct manner. Effective leaders are able to communicate assertively while being respectful and considerate of others.

Module 4: Emotional Intelligence: Emotional intelligence is the ability to understand and manage one's own emotions as well as the emotions of others. Effective leaders are able to build strong relationships, manage conflict and communicate effectively using emotional intelligence.



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# UNIT 5 - LEADERSHIP

## ACTITIVITIES LISTS

- Mary has to make a simple decision
- The manager has to decide who to promote
- Mark decides on the purchase of a car
- Anna has retired, but wants to stay active
- A new opportunity at work
- The need for a professional change
- Mona has a fight with her boyfriend
- The food is not good at the restaurant
- The street vendor at Larry's door
- Karina, her daughter and her favorite toy
- Your colleague's wrong idea
- Victor and the overdue project
- Michael ahead of the big exam
- You have to give a speech
- Fear of heights

---

## ADDITIONAL RESOURCES

### 1. Books

"Leadership in War" by Andrew Roberts, PENGUIN GROUP, 2020

"The Innovator's Dilemma" by Clayton Christensen, Harvard Business Review Press, 2016

"Leadership and Self-Deception" by The Arbinger Institute, Berrett-Koehler Publishers, 2017

"Leaders Eat Last" by Simon Sinek, Penguin Books, 2017

"Good to Great" by Jim Collins, Cornerstone, 2001

"Dare to Lead" by Brené Brown, Ebury Publishing, 2018

### 2. Websites:

<https://www.mckinsey.com/featured-insights/mckinsey-explainers/what-is-decision-making#/>

<https://www.mindtools.com/aip/sat/how-to-make-decisions>

<https://positivepsychology.com/emotional-intelligence-leadership-effectiveness/>

<https://positivepsychology.com/teaching-emotional-intelligence/>

<https://positivepsychology.com/self-confidence-self-belief/>

[https://en.wikipedia.org/wiki/Prisoner%27s\\_dilemma](https://en.wikipedia.org/wiki/Prisoner%27s_dilemma)

<https://www.skillsyouneed.com/ps/assertiveness.html>

<https://leadershipfreak.blog/>

<https://www.inc.com/>

<https://www.16personalities.com/free-personality-test>



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# UNIT 6 - POSITIVE ATTITUDES

UNIT DURATION: 3 HOURS

## UNIT'S GUIDELINES

The "Positive Attitudes" unit is a comprehensive training program aimed at equipping individuals with essential skills to cultivate and enhance positive attitudes in various life domains.

This unit's significance lies in its potential to **enhance personal well-being, foster healthy interpersonal relationships, drive professional success, and promote adaptability in the face of life's challenges.**

Each module within this unit plays a unique yet interconnected role in skill acquisition: "**Honesty**" establishes trust and authenticity, "**Willingness To Learn**" fosters a growth mindset, "**Empathy**" enhances understanding and compassion, "**Acceptance**" promotes open-mindedness and diversity appreciation, and "**Resilience**" empowers individuals to bounce back from setbacks. Together, these modules contribute to a more optimistic and adaptable outlook on life, nurturing a positive attitude that benefits individuals in personal and professional contexts.

## UNIT'S STRUCTURE

### UNIT 6: POSITIVE ATTITUDES

**Module 6.1** Honesty

**Module 6.2** Willingness To Learn

**Module 6.3** Empathy

**Module 6.4** Acceptance

**Module 6.5** Resilience

## UNIT'S SUMMARY

The "Positive Attitudes" unit aims to cultivate essential life skills and attitudes that contribute to personal and professional growth.

Students will explore the significance of **honesty** in building **trust**, develop a **growth mindset** to foster continuous **self-improvement**, enhance **empathy** to promote understanding, appreciate diverse perspectives through acceptance, and build **resilience** to overcome life's obstacles.

Through interactive discussions, activities, and self-reflection, learners will gain a deeper understanding of these principles and how they can positively impact their lives.

## OBJECTIVES & OUTCOMES

After the completion of this unit, the learner will be able to:

1. Develop an understanding of the importance of honesty in personal and professional relationships.
2. Foster a growth mindset and a desire for self-improvement through a willingness to learn.
3. Enhance empathy skills to promote understanding and compassion towards others.
4. Learn to appreciate different perspectives and ideas through acceptance.
5. Develop resilience skills to overcome challenges and bounce back from setbacks.



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# UNIT 6 - POSITIVE ATTITUDES

## LIMITATIONS

**Evaluation:** Measuring effectiveness can be challenging since soft skills are qualitative and subjective

**Individual Differences in Learning and**

**Application:** Some participants might find it easier to incorporate lessons on empathy or resilience into their lives, while others might struggle, due to individual personality traits, background and personal experiences.

## UNIT & MODULES CORRELATION

Each module plays a unique role in shaping the attitudes and behaviors of individuals. Together, they create a holistic approach to personal development and positive attitudes.

1. **Honesty** is the foundation of trust in both personal and professional relationships. Understanding and practicing honesty is crucial for building strong connections with others, which is essential for positive attitudes.
2. **A willingness to learn** fosters a growth mindset, encouraging individuals to embrace challenges and see failures as opportunities for growth.
3. **Empathy** is the ability to understand and connect with others on an emotional level. It promotes kindness, compassion, and tolerance.
4. **Acceptance** of different perspectives, ideas, and individuals is essential for fostering a positive attitude. It promotes tolerance, reduces conflicts, and encourages open-mindedness.
5. **Resilience** equips individuals with the ability to bounce back from setbacks and face challenges with determination.

## MATERIAL CHECKLIST

PRESENTATION SLIDES	<input type="checkbox"/>	SELF-REFLECTION TOOLS	<input type="checkbox"/>
CASE STUDIES	<input type="checkbox"/>	BOOKS AND ARTICLES	<input type="checkbox"/>
READING MATERIALS	<input type="checkbox"/>	PEER SHARING PLATFORM	<input type="checkbox"/>
DISCUSSION PROMPTS	<input type="checkbox"/>	DIVERSITY DISCUSSIONS	<input type="checkbox"/>
REFLECTION JOURNALS	<input type="checkbox"/>	DEBATE TOPICS	<input type="checkbox"/>
GOAL SETTING WORKSHEETS	<input type="checkbox"/>	CULTURAL RESOURCES	<input type="checkbox"/>

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

1. Define Learning Objectives
2. Determine the target audience
3. Determine Training Duration
4. Develop Module Content
5. Create a Training Schedule

An example schedule for a 5-week training program can be:

### Week 1: Module 1 - Honesty

Day 1: Introduction to honesty  
Day 2-3: Discussion on the importance of honesty  
Day 4-5: Case studies on honesty  
Day 6-7: Reflection and group discussion

### Week 2: Module 2 - Willingness To Learn

Day 1: Introduction to growth mindset  
Day 2-3: Setting personal improvement goals  
Day 4-5: Self-reflection and journaling  
Day 6-7: Sharing progress and challenges

### Week 3: Module 3 - Empathy

Day 1: Understanding empathy  
Day 2-3: Active listening exercises  
Day 4-5: Role-playing scenarios  
Day 6-7: Empathy in real-life situations



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# UNIT 6 - POSITIVE ATTITUDES

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING (CONTINUATION)

### Week 4: Module 4 - Acceptance

Day 1: Introduction to acceptance  
Day 2-3: Exploring diverse perspectives  
Day 4-5: Debates and group discussions  
Day 6-7: Creating an inclusive environment

### Week 5: Module 5 - Resilience

Day 1: Building resilience skills  
Day 2-3: Stress management techniques  
Day 4-5: Overcoming challenges  
Day 6-7: Final reflections and action plans

## ACTIVITIES LISTS

- Personality Quiz
- Complete the scenarios
- Drag and drop the action to the corresponding consequence
- Make the right decision: Read the following scenarios and answer the questions.
- Choose the correct option
- True or False
- Open vs. Close Questions
- Positive vs. Negative Bias
- Match The Emotions
- Choose Correctly
- External vs. Internal Locus of Evaluation
- Help Mark
- Myths vs. Facts
- Mix & Match
- Action Plan

## ADDITIONAL RESOURCES

1. Book: "The Power of Positive Thinking" by Norman Vincent Peale
2. Website: Positive Psychology Program ([positivepsychology.com](http://positivepsychology.com))
3. TED Talk: "The Happy Secret to Better Work" by Shawn Achor
4. Online Course: "Positive Attitude Development" on Coursera

## SELF - ASSESMENT QUIZ

The purpose of the personality assessment is to help participants understand how their characteristics relate to the abilities they have acquired during the training. It promotes introspection and personal development.

### How this will help the trainer:

Personalized feedback that highlights each participant's areas of strength and growth is made possible via the individual feedback feature.

Evaluation of training effectiveness: Determines whether information and skills were successfully transferred.

Tailored Support: Assists the instructor in giving personalized advice according to each person's unique personality.

### Information the Trainer Should Keep in Mind:

1 Stresses the importance of **confidentiality**.

2. Encourages a **non-judgmental and supportive atmosphere**. Emphasizes that there are no right or wrong personality traits; the goal is personal growth and self-awareness.

3. Plans how the test results will be delivered to participants. Ensures that **feedback** is constructive and focuses on growth rather than criticism.

4. Has **resources** available to provide additional guidance or support for participants who may need it based on their test results.

5. Uses the test results as a tool for **continuous improvement** of the training program. If common patterns or challenges emerge among participants, considers adjusting future training modules accordingly.



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# UNIT 7 - SELF-AWARENESS

UNIT DURATION: 3 HOURS

## UNIT'S GUIDELINES

Self-awareness is the ability to recognise and understand one's own thoughts, feelings and behaviours. Coping skills, emotion regulation, self-evaluation, self-control and motivation are all important aspects of self-awareness as they involve understanding and managing one's own internal experiences and responses to external stimuli.

The objectives of the unit are to gain a better understanding of personal values, beliefs and motivations, to improve the ability to recognise personal strengths and areas for improvement, and to increase awareness of how emotions and thoughts influence behaviour.

## EXPLAIN

At the end of the activity, participants will be able to:

1. better understand their own strengths, weaknesses and values.
2. improve their ability to recognise and regulate their own and others' emotions.
3. have an increased ability to identify and manage personal triggers that may lead to negative behaviours or emotions.
4. improve their ability to remain calm and focused in high-stress situations.
5. better understand personal values and how they relate to personal and professional goals.

## UNIT'S STRUCTURE

### UNIT 7: SELF – AWARENESS

#### Module 7.1 Coping skills

#### Module 7.2 Emotion regulation

#### Module 7.3 Self-assessment

#### Module 7.4 Self-control

#### Module 7.5 Motivation

## UNIT'S SUMMARY

The 5 soft skills that you will learn in this unit are:

1. How to develop resilience and adapt to difficult situations.
2. How to accept, embrace and harness both our positive and negative emotions.
3. Techniques to improve your ability to objectively assess your personal strengths and areas for improvement.
4. How you can improve your ability to stay focused and motivated in pursuit of your goals.
5. How to better align your goals and aspirations with your personal motivations.

All these cross-cutting competences listed are interlinked. Focusing motivation towards prosocial actions and the achievement of medium and long-term goals requires good adaptation to the environment and existing resources, good regulation and effective control of emotions, and a good capacity for self-regulation.



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# UNIT 7 - SELF-AWARENESS

## LIMITATIONS

**1. Assessment:** This unit aims to help learners practise self-control, coping skills and emotion regulation, and to try to assess themselves as accurately as possible. However, these skills become learned after long practice, so it becomes difficult to assess the extent to which the unit has fully achieved its aim.

**2. The theoretical part of the modules:** depending on the target group, some theoretical aspects may be difficult for participants to understand, so it is advisable for trainers to invite participants to an interactive discussion and provide examples during the development of the theoretical part.

**3. Examples:** The examples chosen for each module provide practical application of the skills described in the modules. However, it is important that lecturers adapt the examples to the characteristics of the group and their daily life, so that they do not sometimes seem too abstract for the participants.

**4. The skills** expected to be developed in the unit are very broad and require constant practice and support from the participants' supportive environment, so trainers have the task of whetting the participants' appetite for self-development and self-improvement so that they will want to continue the process after the end of the course.

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

1. Identification of training objectives
2. Analyse your audience
3. Select training methods
4. Set a realistic timetable
5. Create a detailed curriculum
6. Allocate resources
7. Develop training materials
8. Planning interactivity
9. Scheduling breaks
10. Communication before training
11. Implementing evaluation measures
12. Follow-up and support
13. Keeping documentation

## MATERIAL CHECKLIST

COURSE NOTE	<input type="checkbox"/>
CASE STUDIES	<input type="checkbox"/>
BIBLIOGRAPHICAL MATERIALS	<input type="checkbox"/>
ROLE PLAY	<input type="checkbox"/>
SCENARIOS	<input type="checkbox"/>
MODULE PRESENTATION	<input type="checkbox"/>
USE OF MAPS AND SCHEMATIC FIGURES	<input type="checkbox"/>
POWERPOINT	<input type="checkbox"/>
EXAMPLE	<input type="checkbox"/>
ACTIVITY INSTRUCTIONS	<input type="checkbox"/>
GUIDED DISCUSSION	<input type="checkbox"/>
FINAL EVALUATION	<input type="checkbox"/>

## UNIT & MODULES CORRELATION

**Module 1: Coping skills** are strategies that individuals use to manage stress and difficult emotions. These skills can include relaxation techniques, problem-solving strategies, and seeking support from others.

**Module 2: Emotion regulation** involves the ability to manage and regulate one's own emotions in a healthy and adaptive way.

**Module 3: Self-assessment** is the process of evaluating one's own thoughts, feelings, and behaviors to identify areas for improvement and growth.



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# UNIT 7 - SELF-AWARENESS

## UNIT & MODULES CORRELATION

**Module 4: Self-control** involves the ability to regulate one's own thoughts, emotions, and behaviors to achieve a desired outcome. By practicing self-control, individuals can increase their self-awareness, becoming more aware of their own triggers and learning to manage their responses to these triggers.

**Module 5: Motivation** is the drive to pursue and achieve goals. By setting clear and achievable goals, individuals can increase their self-awareness, becoming more attentive to their own desires and aspirations.

## ACTITIVITIES LISTS

- Overwhelmed and anxious for a deadline
- A disagreement with a close friend
- Recent personal loss
- Adjusting emotions in an argument
- Not getting the promotion
- Overwhelmed by an upcoming presentation
- Self-assessment of job performance
- Newly hired, good impression
- Evaluating physical fitness
- Self-monitoring financial expenses
- Differing opinions at family reunion
- Effective time management
- Maintaining long-term motivation
- Motivation to create
- Maintaining motivation to overcome failure

## ADDITIONAL RESOURCES

### 1.Books

- "The Gifts of Imperfection" by Brené Brown, [Ebury Publishing](#), 2020
- "Emotional Intelligence" by Daniel Goleman, [Random House](#), 1996
- "The Power of Now" by Eckhart Tolle, [New World Library](#), 2004

### 2.Websites:

- <https://positivepsychology.com/coping/>
- <https://positivepsychology.com/positive-negative-emotions/>
- <https://positivepsychology.com/introspection-self-reflection/>
- <https://www.americanexpress.com/en-us/business/trends-and-insights/articles/8-easy-ways-to-increase-your-self-control/>
- <https://www.healthdirect.gov.au/motivation-how-to-get-started-and-staying-motivated>
- [https://scuffedentertainment.com/self-awareness-test/?utm\\_content=cmp-true](https://scuffedentertainment.com/self-awareness-test/?utm_content=cmp-true)
- <https://greatergood.berkeley.edu/>



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# UNIT 8 - PLANNING & ORGANIZATIONAL SKILLS

UNIT DURATION: 40 MINUTES

## UNIT'S GUIDELINES

Effective planning and organizational skills among employees yield a multitude of benefits. They tend to enhance productivity and efficiency, allowing tasks to be completed with precision and within set timelines. This leads to reduced stress and improved work-life balance for employees. Furthermore, well-organized individuals contribute to better team collaboration and communication, ultimately fostering a more positive and harmonious work environment. Overall, the said skills are invaluable assets, promoting individual and collective success within the workplace.

This unit holds paramount importance in preparing youth for their professional lives by laying a foundational understanding of planning and organisational skills. Each module within this unit plays a pivotal role in skill acquisition related to planning and organisation. "Introduction to planning and organisational skills" supports learners to understand the importance of planning and organisational skills and their fundamentals. "Time management fundamentals" emphasise the value of management and provide tips for effective time management. "Punctuality" equips learners with tips on how to become more punctual.

Collectively, these modules provide students with a holistic grasp of the foundational principles of planning and organizational skills, equipping them with practical tools to master these essential competencies. This empowering education prepares individuals to excel in professional environments by applying robust organizational standards and effectively enhancing their skill set.

## UNIT'S STRUCTURE

### UNIT 8: PLANNING AND ORGANISATIONAL SKILLS

**Module 8.1** Introduction to planning and organisational skills

**Module 8.2** Time management fundamentals

**Module 8.3** Punctuality

## UNIT'S SUMMARY

This unit is designed to empower learners in both their personal and professional endeavours by imparting essential principles for effective time and schedule management. This comprehensive unit equips students with fundamental knowledge in planning, organizational skills, and time management techniques. It offers valuable insights and practical tips for optimizing time utilization while emphasizing the pivotal role of punctuality in their lives. Through the use of real-life case studies, immersive scenarios, and interactive quizzes, participants will gain a deeper understanding of how these skills contribute to their overall success and well-being.

## OBJECTIVES & OUTCOMES

At the end of this unit, the learners will be able to:

1. Prioritize tasks and effectively manage your time to accomplish tasks
2. Develop strategies to consistently arrive on time and complete tasks on schedule



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# UNIT 8 - PLANNING & ORGANIZATIONAL SKILLS

## LIMITATIONS

1. **Short-term vs. long-term benefits:** Young adults often prioritize immediate gratification, making it hard for them to see the long-term value of planning and organizational skills. Effective teaching should link these skills to future success and reduced stress.
2. **Executive Functioning Issues:** Young adults with conditions like ADHD face challenges in planning and organizing due to issues with impulse control and attention. Special strategies, like breaking tasks down and providing structure, are needed to teach them effectively.
3. **Financial Barriers:** Limited access to tools or resources for planning and organization due to cost can create skill disparities.
4. **Information Overload:** Initially, young adults might be overwhelmed by the amount of information on planning and organizing. Step-by-step guidance and support are essential to help them learn without stress, encouraging gradual skill development.
5. Young adults often prioritize **immediate gratification**, making it hard for them to see the long-term value of planning and organizational skills. Effective teaching should link these skills to future success and reduced stress.
6. **Executive Functioning Issues:** Young adults with conditions like ADHD face challenges in planning and organizing due to issues with impulse control and attention. Special strategies, like breaking tasks down and providing structure, are needed to teach them effectively.

### Step 2: Module 1 - Introduction to Planning and Organizational Skills

- Conduct an orientation session, introduce the course, and explain the importance of planning and organizational skills.
- Dive into the first module, "Introduction to planning and organizational skills," covering the fundamentals.
- Administer knowledge assessments and discuss the results to identify areas of improvement.

## MATERIAL CHECKLIST

TEXTBOOKS AND READING MATERIALS	<input type="checkbox"/>
PRESENTATION SLIDES	<input type="checkbox"/>
PRE-TRAINING NEEDS ASSESSMENT	<input type="checkbox"/>
POST-TRAINING EVALUATION FORMS	<input type="checkbox"/>
ATTITUDES ASSESSMENT FORMS	<input type="checkbox"/>
PERFORMANCE IMPROVEMENTS FORMS	<input type="checkbox"/>
TRAINING IMPACT ASSESSMENT FORMS	<input type="checkbox"/>
BOOKS, ARTICLES AND ANY OTHER READING MATERIAL	<input type="checkbox"/>

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

### Step 1: Pre-Training Preparation

- Review the course syllabus and materials to ensure they are up to date.
- Assemble all the necessary textbooks, reading materials, presentation slides, and technological equipment.
- Prepare pre-training needs assessment forms to understand the current skill level and needs of the learners.
- Prepare all necessary forms before the training
- Prepare the activities to be used during the training.



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# UNIT 8 - PLANNING & ORGANIZATIONAL SKILLS

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

### Step 3: Follow the module structure - Module 2 and 3

- Offers tips when necessary
- Administer knowledge assessments for Module 2 and discuss the results.
- Conduct an empowerment activity, such as goal-setting, related to time management.
- Administer knowledge assessments for Module 3 and discuss the results.
- Conduct an empowerment activity related to punctuality

### Step 4: Review and Post-Training Activities

- Conduct a comprehensive review of the entire unit and address any questions or concerns.
- Perform post-training activities

## ACTIVITIES LISTS

- Multiple choice: Sarah's missed deadlines
- Multiple choice: Jack the aspiring entrepreneur
- Multiple choice: Emily the scatterbrain
- Multiple choice: John's busy schedule
- Multiple choice: Maria's work
- Case study: John's time management skills
- Case study: Sara's work-life balance
- Case scenario: Being a sales associate at a retail store
- Case scenario: Being an unpunctual software engineer
- Multiple choice: Consequences of unpunctuality
- Multiple choice: Practices of punctuality
- Multiple choice: Improving punctuality
- Case study: Sarah's workday

## UNIT & MODULES CORRELATION

### Module 1: Introduction to Planning and Organizational Skills

Focuses on the importance of planning and organizational skills for success in life and work. It teaches managing time, prioritizing tasks, and goal achievement.

### Module 2: Time Management Fundamentals

Covers improving time management for task efficiency and goal fulfillment. Highlights benefits like stress reduction, increased productivity, and better work-life balance.

### Module 3: Punctuality Links punctuality with effective time management and organization.

Emphasizes planning, prioritizing, and time allocation for on-time task completion and meeting deadlines.

## ADDITIONAL RESOURCES

### 1. Books:

- "Deep Work: Rules for Focused Success in a Distracted World", by Cal Newport
- "68 Hours: You Have More Time Than You Think.", by Laura Vanderkam

### 2. Videos

- "[How to be Organized for School, College or Life \[The 6 Habits of Highly Organized People\]](#)", by Memorize Academy
- "[How I Manage My Time - 10 Time Management Tips](#)", by Ali Abdaal

### 3. Academic Article

- Adams, R. V., & Blair, E. (2019). Impact of Time Management Behaviors on Undergraduate Engineering Students' Performance. SAGE Open, 9(1). <https://doi.org/10.1177/2158244018824506>



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# UNIT 9 - PRACTICAL SKILLS

UNIT DURATION: 1 HOUR 10 MINUTES

## UNIT'S GUIDELINES

The purpose of this unit is to focus on practical skills related to job search, building a CV or creating a strong social media presence in order to increase the range of possibilities of being hired.

The five practical skills we have chosen as the five modules for completing this unit are highly related. Firstly, job hunting requires from knowing what it is the best job or position for the youth, taking into account their skills, experience and future goals. In that regard, assessing capabilities, building future objectives and discovering what kind of values guide its path are highly relevant inputs for building a good CV, which is actually the second skill that comprises this module.

Furthermore, it is remarkable that nowadays, having a strong social media presence could be even more important than a CV when hiring. Getting good profiles on LinkedIn or Infojobs could indicate whether the youth will be hired or not. Not only that, but having good profiles on social media could also open the door for future interviews within companies and enterprises. In that sense, the last skill, writing cover letters could also imply a good chance to be hired and improve job opportunities.

## UNIT'S SUMMARY

### 1. Job Hunting

- Finding the right job for you
- Where to seek for a job
- The use of LinkedIn
- Understanding job offers

### 2. Building a CV

- Basics of a CV
- Personal data and soft skills
- Education and experience
- Courses and training

## UNIT'S STRUCTURE

### UNIT 9: PRACTICAL SKILLS

#### Module 9.1 Job Hunting

#### Module 9.2 CV Creation

#### Module 9.3 Building a strong social media presence

#### Module 9.4 Cover Letter creation

#### Module 9.5 Interview

## EXPLAIN

After completing the unit, the participants will be able to:

- Improve job search skills and identify suitable job offers
- Develop a strong and professional CV
- Enhance professional online presence and knowledge of social media tools

The expected learning outcomes for learners are:

- Develop effective job search skills and identify suitable job opportunities
- Create a professional and tailored CV for specific job applications.
- Utilize professional social media tools for career advancement.
- Demonstrate effective communication skills during a job interview and respond appropriately to specific types of interview questions.

### 3. Building strong social media presence

- Professional vs. non-professional social media
- Clean up your online content
- Pictures
- Tweak your privacy setting



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# UNIT 9 - PRACTICAL SKILLS

## UNIT'S SUMMARY

### 4. Cover letter

- Where, who, when
- Structure
- What should I include?

### 5. Facing a job interview

- The importance of the job interview
- Basics facing a job interview
- Preparation of the interview
- Common questions and best answers

## LIMITATIONS

1. Participants might face challenges in **articulating their skills and experiences if they have limited proficiency in the language** used for CVs and cover letters. However, facilitators can offer language support resources, such as templates, examples, and language assistance, ensuring participants can effectively communicate their qualifications
2. Participants might **lack a supportive network**, making it challenging to discuss their job search, seek advice, or practice new skills. To overcome this, facilitators can foster a supportive learning environment within the course, encouraging peer collaboration, and facilitating group discussions where participants can share experiences and insights.

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

**Step 1.** Provide access to the e-course platform and ensure participants can navigate through modules and understand the available resources.

**Step 2.** Conduct an introductory session to set the tone for the training, outlining the objectives and expectations of the practical skills unit.

**Step 3.** Present the detailed training schedule to participants and walk them through the structure of each module.

**Step 4. Real-life application.** Emphasize the practical application of concepts learned. Focus on the real-life exercises, such as creating a LinkedIn profile or drafting a CV.

## MATERIAL CHECKLIST

PRESENTATION SLIDES	<input type="checkbox"/>	HANDOUTS SUMMARISING KEY POINTS	<input type="checkbox"/>
CASE STUDIES	<input type="checkbox"/>	ROLE-PLAY INTERVIEW CARDS	<input type="checkbox"/>
READING MATERIALS	<input type="checkbox"/>	VIDEO EXAMPLES OF INTERVIEW	<input type="checkbox"/>
GROUP DISCUSSION MATERIAL	<input type="checkbox"/>	FEEDBACK FORMS FOR MOCK INTERVIEWS	<input type="checkbox"/>
SOCIAL MEDIA WORKSHEETS	<input type="checkbox"/>	REAL EXAMPLES OF CVS AND COVER LETTERS	<input type="checkbox"/>
CV AND COVER LETTER TEMPLATES	<input type="checkbox"/>	REAL JOB OFFER EXAMPLES	<input type="checkbox"/>

## UNIT & MODULES CORRELATION

The modules that are covered and its objectives are:

- **Module 1:** being able to know what kind of job offers could be suitable for a person, being able to manage different ways to job search and to understand job offers correctly
- **Module 2:** to differentiate what is going to level up your CV, getting to know what kind of things could worsen your CV and learning how to make your own CV
- **Module 3:** to differentiate between professional and non-professional tools, to get to know the different professional social media tools and being able to acknowledge their complementarity.
- **Module 4:** to understand the importance of writing a cover letter, to be able of crafting a cover letter following a determined structure
- **Module 5:** to be able to face a job interview, to have the knowledge on how to answer to some specific types of questions



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# UNIT 9 - PRACTICAL SKILLS

## STEPS TO FOLLOW FOR EFFECTIVE TRAINING

**Step 5. Provide support.** Give clear channels for participants to seek support, offer information on additional resources for deeper exploration, and also offer technical support for any platform-related issues.

**Step 6. Continuous feedback and assessment.** Encourage participants to provide input on the course content and format and provide regular progress updates and milestones through the achievement of the quizzes.

**Step 7. Post-training support.** Establish a platform for continued communication and support or schedule follow-up sessions for Q&A and additional guidance.

Scheduling Unit 9 is easy in a 8-day training with morning and afternoon sessions: Day 1 and 2 (Job hunting), Day 3 and 4 (Building a CV), Day 5 (Building a strong social media presence), Day 6 (Cover Letter), and Days 7 and 8 (Facing the job interview).

## ACTIVITIES LIST

- Personality test
- Career test
- Build your vision board
- Do a small job search!
- Try and craft your CV
- Let's take pictures
- Write your own cover letter
- Take the body of the cover letter of your mate and check with this video

Also, each module has a small Quiz to test the knowledge gained on the theoretical content.

## ADDITIONAL RESOURCES

How to create a vision board - <https://www.betterup.com/blog/how-to-create-vision-board>

How to make a CV without experience , Report from Fundación Adecco ( 2021)

Manual Técnicos Empleo, Acción Laboral

### Videos:

[Guide to LinkedIn](#)

[Hard Skills vs. Soft Skills](#)

[7 unique conversation tips](#)

[Write an incredible resume](#)

[Online privacy in 8 steps](#)

[How to write a cover letter](#)

[Good interview example](#)

## SELF - ASSESMENT QUIZ

The quizzes at the end of each Module aim to give an overview of how well participants have retained key information from the module. It provides insights into the effectiveness of the learning materials and the participants' comprehension.

This helps the trainer to identify the areas where learners might need additional clarification or support. This can also serve as a way for the trainer to tailor future sessions according to the identified gaps of knowledge, providing additional resources for clarification. It can also be a source of self-assessment for the trainers themselves, to make them reflect on the overall effectiveness of the module's content and teaching methods.



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# Social Media Campaign

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# SOCIAL MEDIA CAMPAIGN DESIGN, DEVELOP & IMPLEMENTATION

## Methodology



The data for this report was collected through surveys and interviews with social media experts, managers, assistants, and business owners who have successfully utilized social media to grow their audience.

The methodology involved structured questions targeting specific aspects of social media campaigns, aiming to extract practical insights and strategies.

The demographic characteristics of our group was as following:

- Age Distribution: 75% of respondents are aged between 25-34, and 25% are between 35-44.
- Educational Background: 50% hold a Master's degree, 25% have a Bachelor's degree, and 25% possess an associate's degree.
- Current Occupation: The respondents are predominantly digital marketing technicians (50%), followed by project coordinators (25%), and social media managers (25%).
- Geographic Distribution: The professionals come from a diverse range of European countries, including Romania, Greece, Cyprus, Ireland, Lithuania, and Spain.
- Experience in Social Media Field: Half of them have 1-2 years of experience, while the remaining half have been in the field for 3-5 years.

## Expert Insights: Best Practices for Effective Social Media Strategy

Experts emphasize the significance of strategic alignment between campaign objectives and selected channels in the dynamic realm of social media. A basic rule of thumb is to have a thorough understanding of the target audience, including their habits, tastes, and the platforms they use.

Experts have also recommended that social media campaigns be continuously monitored and adjusted. Social media algorithms and trends change quickly, therefore it's important to be aware of these changes and flexible.

Moreover, it is crucial to provide material that is inclusive and sensitive to cultural differences. In order to prevent preconceptions and to ensure that the material is appropriate and pertinent for a wide range of demographics, campaigns should aim to represent and communicate to a diverse audience. Adhering to these recommendations facilitates the development of impactful, dynamic, and successful social media campaigns that interact with and favorably affect the target audience.



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# SOCIAL MEDIA CAMPAIGN DESIGN, DEVELOP & IMPLEMENTATION

## Expert Insights: Best Practices for Effective Social Media Strategy

### Key Platforms

- Instagram and TikTok are highly effective for targeting minors and youth.
- Facebook remains popular in Eastern Europe.
- YouTube's broad reach should not be overlooked.

### Communication Strategy

- Use bite-sized, shareable content to communicate project goals.
- Humor and emotional appeal can increase shareability.
- Consistency and regular monitoring are crucial.



## Which Social Media Platforms to Use

**TikTok** and **Instagram** are essential for connecting with younger audiences, particularly children and young people who are at risk. They are perfect for interacting with a demographic that appreciates rapid, eye-catching material because of its interactive, visual-centric design. Stories on Instagram and short-form videos on TikTok work especially well for interactive storytelling.

**Facebook:** Even though the demographics of its users have changed over time, Facebook is still a very useful tool, particularly in nations in Eastern Europe. It's a flexible platform for larger campaigns due to its extensive usage and variety of features, such as groups and targeted advertising.

**YouTube:** This platform is useful for campaigns that want to reach a larger audience because it cuts beyond age and demographic boundaries. For projects with intricate subjects like "Reframing Attitudes," its video-centric style can be ideal for in-depth storytelling and instructional content.

## Which Social Media Platforms to Avoid

**Twitter:** Twitter's fast-paced nature may not be suitable for campaigns aiming for deeper involvement or longer story arcs, even while it can be useful for the quick distribution of information and real-time exchanges. It works better for quick updates than for in-depth narrative.

**LinkedIn:** Mostly a professional networking site, LinkedIn may not be the ideal choice for ads aimed at young people or minors, particularly those who are at risk of becoming offenders or repeat offenders. Its user base and content type are more suited to business networking and professional development.



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# SOCIAL MEDIA CAMPAIGN DESIGN, DEVELOP & IMPLEMENTATION

## Which Social Media Platforms to Avoid

**Niche Platforms:** Although social media sites such as Snapchat and Pinterest might provide tailored interaction with specialized audiences, they do not have the wide audience or particular features required for more extensive marketing initiatives. These platforms ought to be selected only if they closely correspond with the target audience and goals of the campaign.

## How to make the final decision



The precise objectives of the campaign and the target audience should always inform the platform selection. For example, because of its popularity and interaction style with younger users, Instagram and TikTok would be more effective for a campaign aimed at reframing attitudes among youth. Platforms like Facebook or LinkedIn, however, might be more appropriate for a campaign that aims to engage professionals or a more mature audience.

Knowing the target audience's preferred methods of information consumption and where they spend their time is crucial. Although using a multi-platform strategy might be advantageous, it's crucial to adjust the content and strategy to the particular environment and user expectations of each platform.

## Creative Strategies to Captivate Your Social Media Audience

When it comes to designing and developing effective social media campaigns, the key lies in understanding the audience. The interviews with experts revealed a strong preference for visual-centric platforms like Instagram and TikTok among younger demographics, highlighting the importance of crafting content that resonates with the visual and interactive preferences of today's youth. The diversity in platform popularity across different European regions underscores the need for geographically tailored strategies.

One important topic that comes out of the replies is creative engagement. The experts stressed that interactive content—like surveys and videos—is a potent tool for involving young people, especially on Instagram. The importance of storytelling and releasing information gradually was emphasized by the respondents, who suggested using a narrative approach to keep people interested and promote involvement. Utilizing urban music and influencers is in line with a cultural alignment strategy, which makes sure the marketing speaks in a language and manner that the target demographic can relate to and find genuine.



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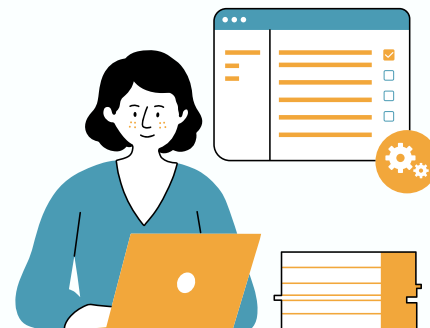
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# SOCIAL MEDIA CAMPAIGN DESIGN, DEVELOP & IMPLEMENTATION

## Understanding Potential Challenges in Social Media Campaigns

### Handling Cultural Sensitivity and Redundant Content

In social media campaign management, minimizing redundant information and maintaining cultural sensitivity is a significant difficulty. This fine balance is necessary since insensitive content can incite anger and repetitious content might drive viewers away. The secret is to encourage originality and creativity when creating material. This calls for a constant process of ideation, experimentation, and staying up to date with audience preferences and current trends.



Reviving interest and sustaining engagement can be achieved by frequently introducing new forms, such as interactive polls, live sessions, or user-generated material. However, it's crucial to maintain cultural sensitivity when innovating. This entails recognizing the audience's varied backgrounds, being sensitive to cultural quirks, and refraining from generalizations and stereotypes.

### Strategic Adaptability and Evolution

A crucial element in managing these obstacles is strategic flexibility. Because social media is a constantly changing landscape, what works now might not work tomorrow. As a result, advertising must be flexible and adaptable to shifting audience preferences, platform algorithms, and social media trends. Regular campaign performance monitoring and analysis can help accomplish this adaptability. Finding out what kinds of content resonate and don't with the audience can be accomplished by using analytics tools to collect data on engagement and reach.

### Ensuring Consistent Engagement Across Diverse Time Zones

Managing participation across time zones is a subtle but important challenge for advertisements aiming for a worldwide audience. If you publish material when most of your audience is sleeping, you may lose out on prospects for engagement. This means that content scheduling needs to be done strategically. It entails determining the audience's geographic distribution and peak activity times for various areas. This could entail planning various content calendars or making use of social media platforms that enable content to be shared automatically at predetermined intervals. Posting is just one aspect of the difficulty; real-time interaction, like replying to messages or comments, must also be taken into account. To ensure consistency, this may call for a workforce that can work in shifts or the usage of automatic response systems after hours.



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# SOCIAL MEDIA CAMPAIGN DESIGN, DEVELOP & IMPLEMENTATION

## Effective Strategies for Managing Negative Comments on Social Media

According to the advice of social media specialists, responding to and handling criticism is an essential part of keeping a positive and successful online presence. This is a condensed strategy based on their suggestions:

**Maintain a professional tone:** It's important to respond to criticism in a composed and professional manner. Reacting defensively or in a reactive way can make things worse. Rather, convey that you appreciate their input and that you're open to listening and participating in a positive way.

**Show empathy:** Start by recognizing the worries expressed by the commenter. This is demonstrating that you comprehend their point of view rather than, if appropriate, taking responsibility for their actions. When it comes to defusing a difficult situation, empathy goes a long way.



**Give concise responses:** Being clear is essential when replying to criticism. Provide a clear justification or resolution to the brought up problem. In the event that the issue is complicated, direct them to a customer service channel or other source for further in-depth help.

**Take responsibility when required:** It's critical to accept responsibility if your company/ organization made a mistake or failed to take appropriate action that resulted in the negative comment. Express regret and outline the actions you're going to take to make things right. This exhibits responsibility and has the potential to restore confidence.

**Take the discussion offline when appropriate:** It's best to shift the conversation to a private channel like email or direct message when the matter is delicate or calls for extensive personal information. This makes it possible to have a more in-depth chat and stops the unpleasant dialogue from getting worse in public.

**Learn and Adjust:** Take the opportunity to grow from critical remarks. Examine whether your service, product, or communication plan needs to address any reoccurring themes or issues. You can use this feedback to refine your campaign strategies and offerings.



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# SOCIAL MEDIA CAMPAIGN DESIGN, DEVELOP & IMPLEMENTATION

## Essential 'Good to Know' Tips for Social Media Success

- **Adapt** your material to your target **audience's interests, habits, and preferences**. To learn about demographics, peak activity periods, and preferred content, use analytics tools.
- Rather than inundating your audience with regular, ineffective material, it's preferable to publish **fewer, better-quality items** that connect with them.
- **Communication** on social media is two-way. Participate in discussions, answer questions from readers, and create interactive content such as polls and Q&As to communicate with your audience.
- **Engaging visual information** typically receives greater engagement rates. Make use of excellent photos, movies, and infographics that support your points of contention.
- Provide **authentic messages**, behind-the-scenes photos, and true anecdotes to establish a more likable and reliable company image.
- Posting on a **regular basis** maintains your brand in the forefront of consumers' minds and helps you sustain audience engagement. Employ scheduling software to keep things consistent.
- Invite people in your audience to submit original works that are associated with your company or initiative. It's a fantastic method to foster trust and community.
- **Keep up** with the most recent developments in social media and algorithmic modifications. To keep your plan visible and engaging, be prepared to modify it in response to these developments.
- Use **analytics** to regularly assess the effectiveness of your campaign. Examine conversion metrics, click-through rates, and engagement rates to determine what is and is not effective.



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## **ANNEX X - LIST OF TEMPLATES**

### **Training Material Check - Lists Templates**

- 1) Pre - Training Needs Assessment Template**
- 2) Training Plan & Schedule Template**
- 3) Participant Feedback Form Template**
- 4) Post - Training Evaluation Template**
- 5) Knowledge Assessment Template**
- 6) Attitude Assessment Template**
- 7) Group Dynamics Assessment Template**
- 8) Performance Improvement Plan Template**
- 9) Learning Outcomes Assessment Template**
- 10) Training Impact Assessment Template**

### **Social Media Check - List Templates**

- 1) Social Media Posting Schedule Assessment Template**
- 2) Social Media Reach Assessment Template**
- 3) Social Media Engagement Assessment Template**
- 4) Social Media Campaign Template**



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# PRE - TRAINING NEEDS ASSESSMENT TEMPLATE

Please answer the following questions using a 5-point Likert scale, where 1 = Strongly Disagree, 2 = Disagree, 3 = Neutral, 4 = Agree, and 5 = Strongly Agree. Your honest and detailed responses will help us tailor the training program to meet your needs effectively.

1. I understand the subject matter or topic that will be covered in the training program.

1 – 2 – 3 – 4 – 5

2. I feel confident about [specific concepts or areas within the subject matter].

1 – 2 – 3 – 4 – 5

3. Certain concepts or areas within the subject are challenging and need more information.

1 – 2 – 3 – 4 – 5

3a. In case of a *positive response*, which concepts and areas do you find challenging?

[Open-ended response]

4. I have received previous training or have relevant experience related to [the training program's content].

1 – 2 – 3 – 4 – 5

5. I rate my proficiency in the following skills as:

[Skill 1]: Very poor 1 – 2 – 3 – 4 – 5 Excellent

[Skill 2]: Very poor 1 – 2 – 3 – 4 – 5 Excellent

[Skill 3]: Very poor 1 – 2 – 3 – 4 – 5 Excellent

6. I need to improve or develop specific skills or tasks related to the training program.

1 – 2 – 3 – 4 – 5

6a. In case of a positive response, which skills or tasks do you need to improve?

[Open-ended response]

7. I have practical experience using the skills discussed in the training program.

1 – 2 – 3 – 4 – 5

8. I am highly motivated and interested in participating in this training program.

1 – 2 – 3 – 4 – 5

9. I anticipate concerns or barriers that may affect my participation in the training program.

1 – 2 – 3 – 4 – 5



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# PRE - TRAINING NEEDS ASSESSMENT TEMPLATE

10. In case of a positive response, what barriers do you anticipate?  
[Open-ended response]

11. Please provide any other information, comments, or specific requests regarding the upcoming training program.  
[Open-ended response]

**Thank you for your time!**



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# TRAINING PLAN & SCHEDULE TEMPLATE

<b>Unit Title</b>	
<b>Module Title</b>	
<b>Target Group/ Participants' Profile</b>	
<b>Learning Outcomes</b>	<p>Upon delivering this Training Plan, your learners should be able to:</p> <ul style="list-style-type: none"> <li>• .....</li> <li>• .....</li> </ul>
<b>Training duration</b>	
<b>What does this training plan cover</b>	
<b>Preparation</b>	



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# TRAINING PLAN & SCHEDULE TEMPLATE

## Detailed Training Plan

Nr.	Topics and Sub-topics	Learning Activities	Duration	Training Methods	Materials/ Equipment Needed Required
1					
2					
3					
4					
5					
6					
Duration of the Module					
Training Material (list any material you will need to deliver the training)					



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# PARTICIPANT FEEDBACK FORM TEMPLATE

## Template Purpose

The Participant Feedback Form is a structured questionnaire designed to gather feedback and opinions from individuals who have participated in a training. The purpose of this form is to collect valuable insights, opinions, and suggestions from participants to assess the success of the training event and the program itself, identify areas for improvement. It is a valuable tool for organizers and facilitators to enhance the quality of the program and ensure a positive experience for participants.

## Template Use

The Participant Feedback Form consists of quantitative questions. It helps to collect numerical data for statistical analysis. It is available in a Google Form that can be filled in online, and there is also a printable Word version for participants without free access to the Internet.

English version of the Template link [here](#).

## Tips

Using a Participant Feedback Form requires thoughtful planning, clear communication, and a commitment to acting on the feedback received. When distributing this form, be aware of the following:

1. Clearly outline the objectives of the feedback form. Let participants know what specific information you are seeking and how it will be used.
2. Distribute the feedback form at an appropriate time, such as the end of the event or program when experiences are fresh in participants' minds.
3. Make the feedback form easily accessible. If it's an online survey, provide a link via email or event platform. For paper forms, ensure they are readily available.
4. Explain participants that feedback is anonymous. This can encourage more honest and constructive responses.
5. Clearly explain how to complete the form, including rating scales. Ensure that participants understand each question.



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# PARTICIPANT FEEDBACK FORM TEMPLATE

## Demographic questions

### Country

1. Romania
2. Greece
3. Cyprus
4. Ireland
5. Lithuania
6. Spain

### Gender

1. Woman
2. Man
3. Intersex
4. Non-binary
5. Prefer not to say
6. Other

## Evaluation questions

The following questions aim to gather your impressions about the e-course you participated in. Choose the number that best represents your opinion taking into account that 1: Totally disagree, 2: Disagree, 3: Neither agree nor disagree, 4: Agree, 5: Totally agree.

### Comprehension

Question 1: The learning outcomes were clearly stated in the course.

1 – 2 – 3 – 4 – 5

Question 2: The course covered the skills in a clear manner.

1 – 2 – 3 – 4 – 5

Question 3: The course was organized in a way that helped me understand better.

1 – 2 – 3 – 4 – 5

Question 4: The instructions were clearly explained and I knew what to do.

1 – 2 – 3 – 4 – 5

### Educational capacity

Question 1: The course requirements and workload were appropriate for the course level.

1 – 2 – 3 – 4 – 5

Question 2: The case studies and scenarios helped me gain a clearer understanding of the content.

1 – 2 – 3 – 4 – 5

Question 3: The activities and the quizzes complemented each other.

1 – 2 – 3 – 4 – 5

Question 4: The course cultivated skills that will be useful for my entrance into the job market later in my life.

1 – 2 – 3 – 4 – 5



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# PARTICIPANT FEEDBACK FORM TEMPLATE

## Quality

Question 1: The content of the e-course was relevant to me and my interests.

1 – 2 – 3 – 4 – 5

Question 2: The concepts presented were easy to understand.

1 – 2 – 3 – 4 – 5

Question 3: The quizzes were interesting and engaging in terms of question variety and covered topics.

1 – 2 – 3 – 4 – 5

Question 4: There were topics that I wish were more in-depth.

1 – 2 – 3 – 4 – 5

## Technical feasibility

Question 1: The course was easy to use and navigate.

1 – 2 – 3 – 4 – 5

Question 2: I met several technical challenges during the e-course navigation (e.g., the graphics could not load, the navigation was slow, the e-course kicked me out several times).

1 – 2 – 3 – 4 – 5

Question 3: The overall visual design of the course content and materials met my expectations.

1 – 2 – 3 – 4 – 5

Question 4: The course pages were attractive.

1 – 2 – 3 – 4 – 5

## Innovation of digital learning methods

Question 1: The gamification elements (e.g., badges, points, leaderboards) made the course more engaging.

1 – 2 – 3 – 4 – 5

Question 2: I would highly recommend this course to other learners.

1 – 2 – 3 – 4 – 5

Question 3: I would prefer to take this course in the classroom rather than online.

1 – 2 – 3 – 4 – 5

Question 4: Based on this experience, I would take another e-learning course in the future.

1 – 2 – 3 – 4 – 5



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# POST - TRAINING EVALUATION TEMPLATE

## Template Purpose

The purpose of a Post-Training Evaluation is to assess the overall effectiveness and impact of a training program after it has been conducted. **It helps you to create a Summary Report on Training quality**, based on the Feedback from the participants.

## Template Use

This template includes various aspects to assess the training program comprehensively.

After collecting the completed feedback forms, analyze the feedback, identify trends, and use the insights to make informed decisions for improving future training programs.

## Tips

### 1. Create a Summary Report:

- Analyze the feedback promptly after collection. Identify trends, common themes, and areas for improvement while the event is still fresh in your mind. Summarize the key findings in a report. Include both positive aspects and areas for improvement.

### 1. Share Results Transparently:

- Share the evaluation results transparently with relevant stakeholders, including trainers, organizers, and participants. Highlight any actions that will be taken based on the feedback.

### 1. Action Plan:

- Develop a clear action plan based on the evaluation results. Outline specific steps that will be taken to address identified areas for improvement.



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# POST - TRAINING EVALUATION TEMPLATE

Training Program Name: [Insert Program Name]

Date: [Insert Date]

Trainee's Name: [Insert Trainee's Name]

Name of partner / Country

## Informative details about the pilot session

- Date implemented
- Place/Platform used
- Number of registrants
- Number of participants
- Profile of participants

## Description/Structure of the sports session/event

- General structure/Agenda
- Scope and methods
- Facilitators profile
- Training Tools and Equipment

## Feedback from the Participants

### What was participants' feedback in terms of:

- Comprehension
- Educational capacity
- Quality
- Technical feasibility
- Innovation of digital learning methods?

Use graphs and explanatory text below.

## Conclusions

Overall impressions and remarks



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# KNOWLEDGE ASSESSMENT TEMPLATE

## Template Purpose

The purpose of the Knowledge Assessment Template is to evaluate the knowledge and understanding trainees have acquired through a specific unit they were trained. It serves as a means to assess learning outcomes, provide individual feedback to trainees and evaluate the effectiveness of the program. The template is also useful to make sure of the quality maintenance and drive continuous improvement in the training process, making it a critical tool for trainers to gauge the success of their training initiatives while enhancing the knowledge and skills of participants.

## Template Use

The template can be used by trainers and training program administrators as a structured framework to administer assessments to trainees upon the completion of a training program. Trainees are given the assessment to gauge their comprehension of the training material and to evaluate their knowledge and skills. Trainers use the assessment results to measure the effectiveness of the training, identify areas that may need further attention, and provide individualized feedback to trainees. Additionally, organizations can aggregate assessment data to assess the overall success of their training programs and make data-driven decisions regarding program improvement and future training initiatives, ultimately contributing to the continuous learning and development of participants.

## Tips

1. Tailor the template to align with the specific content and objectives of your training program/unit. Modify questions and topics to ensure they accurately reflect what was covered in the training unit.
2. Provide clear and concise instructions at the beginning of the assessment to guide trainees on how to complete it. Mention any time limits and what's expected of them.
3. Use a variety of question types, including multiple-choice, true or false, short answer, and practical application questions. This helps assess different aspects of knowledge and skills.
4. Ensure that each question or section directly relates to the learning objectives of the training program. This will help you assess whether the objectives were met.
5. Make the assessment engaging by including questions that require critical thinking and practical application. Practical scenarios or case studies can be effective for this purpose.
6. Consider adding a section for trainees to provide feedback on the training program itself. This can help you make improvements for future sessions.



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# KNOWLEDGE ASSESSMENT TEMPLATE

Training Program Name: [Insert Program Name]

Date: [Insert Date]

Trainee's Name: [Insert Trainee's Name]

## Section 1: Multiple Choice Questions

1. What is the primary objective of this training program?  
[ Provide 4 options]
2. Which of the following is NOT one of the core topics covered in this training program?  
[ Provide 4 options]
3. Select the correct statement about [Key Concept Covered in the Program].  
[ Provide 4 options]
4. How often should you [Perform a Specific Task] according to the training program?  
[ Provide 4 options]

## Section 2: True or False Questions

5. True or False: Effective time management is a key skill emphasized in this training program.  
- True/False
6. True or False: [Insert a Statement Related to Program Content].  
- True/False

## Section 3: Short Answer Questions

7. Describe two benefits of implementing the [Concept Covered in the Program].  
[Trainee's Response:]
8. Briefly explain the steps involved in [Specific Process Covered in the Program].  
[Trainee's Response:]

## Section 4: Practical Application

9. Apply the principles of [Key Concept Covered] to solve the following scenario: [Describe a Practical Scenario Related to Program Content].

[Trainee's Response:]

## Section 5: Overall Assessment

10. On a scale of 1 to 5, where 1 is "Poor" and 5 is "Excellent," please rate your overall satisfaction with the training program.

Additional Comments (optional):

You can customize this template to fit the specific content and objectives of your training program/unit. Additionally, consider adding a section for the trainees to provide feedback on the training program's/unit's strengths and areas for improvement.



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# ATTITUDE ASSESSMENT TEMPLATE

## Template Purpose

The purpose of the Attitude Assessment Template is to systematically gather feedback from trainees regarding their attitudes, perceptions, and opinions about a training program and its content. This assessment aims to measure trainees' satisfaction levels, gauge the relevance of the training content to their needs, assess the effectiveness of trainers, evaluate the quality of training materials, and identify areas for improvement in the learning environment. The collected data serves as valuable insights for trainers and program organizers, helping them make informed decisions to enhance future training programs and ensure they align more closely with trainees' expectations and requirements.

## Template Use

A trainer can use this Attitude Assessment Template as a structured tool to gather constructive feedback from trainees at the conclusion of a training program. By distributing this assessment, trainers can collect valuable insights into trainees' perceptions and attitudes towards the training, gaining an understanding of what worked well and what needs improvement. This feedback can inform adjustments to future training sessions, such as tailoring content to better meet trainees' needs, refining teaching methods, or addressing concerns about materials or the learning environment. Additionally, trainers can use the collected data to showcase the effectiveness of their training programs to stakeholders, making a compelling case for continued support and improvement efforts.

## Tips

When using the Attitude Assessment Template, there are 4 tips you should consider:

1. **Use a Mix of Question Types:** Combine quantitative ratings (e.g., on a scale of 1 to 5) with qualitative open-ended questions. While numeric ratings provide quantitative data, open-ended questions allow trainees to express their thoughts and suggestions in their own words, providing deeper insights.
2. **Timing Matters:** Administer the assessment shortly after the training program concludes while the experience is still fresh in participants' minds. This increases the likelihood of getting accurate and timely feedback.
3. **Act on Feedback:** After collecting responses, analyze the data and, most importantly, use it to make tangible improvements to future training programs. Trainees are more likely to provide feedback when they see their input leads to positive changes.
4. **Communicate Results and Actions:** Share a summary of the feedback with trainees and communicate any actions taken as a result of their feedback. This demonstrates that their opinions are valued and that the training program is responsive to their needs, fostering a positive learning environment and encouraging ongoing participation and engagement.



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# ATTITUDE ASSESSMENT TEMPLATE

Training Program Name: [Insert Program Name]

Date: [Insert Date]

Trainee's Name: [Insert Trainee's Name]

**1. I am satisfied with the overall quality of this training program.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

1.1 If your answer was 1 or 2, please provide your comments for improvement

**2. The training program content was relevant to my needs and objectives.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

2.1 If your answer was 1 or 2, please provide your comments for improvement

**3. The training materials (e.g., handouts, presentations) were helpful and easy to understand.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

3.1 If your answer was 1 or 2, please provide your comments for improvement

**4. The trainer(s) demonstrated a good understanding of the subject matter.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

4.1 If your answer was 1 or 2, please provide your comments for improvement

**5. The trainer(s) effectively engaged the participants and encouraged active participation.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

5.1 If your answer was 1 or 2, please provide your comments for improvement

**6. The training facility and environment were conducive to learning.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

6.1 If your answer was 1 or 2, please provide your comments for improvement

**7. I feel that the knowledge and skills gained from this training program will be applicable to my work or life.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

7.1 If your answer was 1 or 2, please provide your comments for improvement

**8. Please provide any suggestions or recommendations for improving this training program.**

[Comments:]



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# GROUP DYNAMICS ASSESSMENT TEMPLATE

## Template Purpose

This template aims to assess the trainees' group dynamics during the training program, including their interactions and engagement.

The template can be used to evaluate the strengths and weaknesses of the group, as well as to identify areas for improvement and feedback.

## Template Use

The template can be used by the trainer or facilitator to observe and rate the group performance on a scale of 1 to 4.

The template can be used for any unit or module of the training program, as it covers general aspects of group dynamics such as communication, cooperation, conflict resolution, decision making, and leadership.

The template can be filled out after each session or activity, or at the end of the training program.

## Tips

- The template is not meant to be a comprehensive or definitive evaluation of the group, but rather a tool to provide a snapshot of the group dynamics and to facilitate feedback and reflection.
- The template should be used as a guide, not a rule. The trainer or facilitator should use their professional judgment and experience to adapt the template to the specific context and objectives of the training program and the group.
- The template should be used in a constructive and supportive way, not as a means of criticism or judgment. The trainer or facilitator should provide positive and negative feedback to the group, as well as suggestions and recommendations for improvement.



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# GROUP DYNAMICS ASSESSMENT TEMPLATE

## **1. Did the group listen actively, speak clearly, and effectively express their opinions and ideas?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## **2. Did the group use appropriate verbal and non-verbal communication skills, such as tone, body language, and eye contact?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement

## **3. How well did the group cooperate and collaborate with the trainer or facilitator?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement

## **4. Did the group share responsibilities, resources, and information equally and fairly?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement

## **5. Did the group support, encourage, and respect each other's contributions and differences?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement

## **6. How well did the group handle and resolve any conflicts or disagreements during the training program?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

6.1 If your answer was 1 or 2, please provide your comments for improvement

## **7. Did the group identify and address the sources and causes of the conflicts or disagreements?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## **8. Did the group use appropriate and respectful strategies and techniques to manage and resolve the conflicts or disagreements?**

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.



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# GROUP DYNAMICS ASSESSMENT TEMPLATE

## 9. How well did the group make decisions and solve problems during the training program?

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## 10. Did the group define and analyse the problems and the possible solutions?

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## 11. Did the group use logical and creative thinking, evidence, and criteria to evaluate and select the best solutions?

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## 12. How well did the group demonstrate and exercise leadership skills during the training program?

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## 13. Did the group have a clear and shared vision, goal, and plan for the training program?

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## 13. Did the group delegate tasks and roles effectively and efficiently?

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

## 14. Did the group motivate and inspire each other and provide feedback and recognition?

Options: 1: Strongly Disagree, 2: Disagree, 3: Agree, 4: Strongly Disagree

If your answer was 1 or 2, please provide your comments for improvement.

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# PERFORMANCE IMPROVEMENT PLAN TEMPLATE

## Template Purpose

The purpose of this Performance Improvement Plan Template is to help individuals identify ways to improve performance. This template provides a structure for setting goals, actions and assessing progress at different stages of the learning process. The Template aims to facilitate this process and provide clarity in communicating expectations and steps needed to improve individual performance. It provides a structure and a guide for teachers, trainers and trainers when they face difficulties in delivering effective learning. This template aims to facilitate the identification and correction of performance issues so that students benefit from an improved learning experience.

## Template Use

1. **Identify Areas for Improvement:** Use this template to identify areas where you want to improve your performance in your daily life. Use this template when you identify deficiencies in an instructor or trainer's performance in the learning environment. Detail precisely the problems observed and their impact on the learning process.
2. **Set Improvement Objectives:** Define specific objectives for each area identified. Ensure that these goals are measurable, tangible and aligned with personal values and aspirations.
3. **Develop Action Plan:** For each objective, develop an action plan that includes concrete and realistic steps you intend to take to achieve your goals. This plan should contain clear milestones, responsibilities and deadlines.
4. **Monitor and Evaluate Progress:** Use the sections for recording progress and periodic evaluations to track how you are doing in achieving your goals. This helps you adjust your plan as progress is made.
5. **Performance Measurement:** Specify how you will measure and evaluate your performance in each area. This may include self-reflection, data collection and feedback from others.

## Tips

**Open Communication:** it is crucial to have open and honest communication between participants during the drafting and implementation of the plan. This creates an environment of trust and allows issues to be identified and addressed in a constructive way.

**Define Expectations Clearly:** ensure that objectives and expectations are clearly defined and understood by both parties. The clearer and more specific they are, the easier it will be to focus on improvement.

**Provide Resources and Support:** make sure that additional resources or training to achieve goals are available and accessible.

**Plan Flexibly:** be open to adjustments to the plan as you adapt to changing circumstances or achieve results in the improvement process.



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# PERFORMANCE IMPROVEMENT PLAN TEMPLATE

## Tips

**Time Management:** Allocating time for actions and activities related to each goal is essential. Make sure you plan your time effectively.

**Motivation and Persistence:** Improving performance can be a difficult journey. Find sources of motivation and persist in the pursuit of goals, even when obstacles are encountered.

**Self-reflection:** Periodically reflect on progress and adjust plans and goals based on what works best for you.

**Constructive Feedback:** Make sure the feedback you provide is constructive and focuses on improving performance, not personal criticism.

**Confidentiality:** Respect the confidentiality of the parties involved in the process and ensure that documents related to the Performance Improvement Plan are handled with discretion.

Training Program Name: [Insert Program Name]

Date: [Insert Date]

Trainee's Name: [Insert Trainee's Name]

### 1.The programme helps participants identify ways to improve their own performance.

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

### 2.The programme helps participants to identify areas where they want to improve their performance.

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

### 3.The programme helps to set objectives, actions and evaluate progress at different stages of the learning process.

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

### 4.Each area described has defined specific, measurable, tangible objectives aligned with personal values and aspirations.

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

### 5.Sufficient time has been allocated for actions and activities related to each programme objective.

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

### 6.Ways of measuring and evaluating performance are included (self-reflection, data collection, feedback from participants etc.).

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree.



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# PERFORMANCE IMPROVEMENT PLAN TEMPLATE

**7.The programme is a guide for trainers when they face difficulties in delivering effective learning.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**8.Throughout the programme, the trainer had open and honest communication with the participants.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**9.Throughout the programme, the trainer encouraged open and honest communication between participants.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**10. Additional resources to achieve objectives are available and accessible to participants.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**11.The trainer encouraged participants to identify their own sources of motivation to improve their performance.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**12.Facilitators provided constructive feedback and focused on improving performance, not personal criticism.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**13. Please provide any suggestions or recommendations for improving this training program.**



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## Template Purpose

The purpose of this template is to provide a structured framework for assessing the learning outcomes achieved in the training programme. This template covers both aspects of knowledge, skills and attitudes acquired by learners.

The specific aims of this template include:

- Clear identification of learning objectives, clear definition of expectations regarding the knowledge, skills and attitudes learners should acquire as a result of the training programme.
- Progress monitoring and evaluation - tracking and documenting each learner's progress against the set learning objectives.
- Adaptability and programme improvement - providing a useful tool to adjust and improve the training programme based on feedback and results.

## Template Use

1. Defining learning objectives - this includes both knowledge (what learners need to know), skills (what they need to be able to do) and attitudes (what attitudes or behaviours they need to adopt).
2. Progress monitoring - as the training programme unfolds, you can use this template to track each learner's progress against the learning objectives set.
3. Final evaluation of learning outcomes - to assess the extent to which learners have achieved the learning objectives. This will help you determine the effectiveness of the training programme. Establish specific methods to assess knowledge, such as written tests, multiple choice questions or case studies.

## Tips

**Clarify learning objectives:** Make sure learning objectives are clearly defined and measurable. They should provide a clear pathway for assessment.

**Set SMART objectives:** Make sure that learning objectives are Specific, Measurable, Realistic, Relevant and Time-bound.

**Involve learners:** Encourage learners to be involved in the assessment process. Their self-assessments and feedback can provide valuable information.

**Monitor constantly:** Don't wait until the end of the programme to evaluate learning outcomes. Carry out regular evaluations to identify and correct problems in a timely manner.

**Collect Learner Feedback:** Involve learners in the evaluation process. They can provide valuable insights into the effectiveness of the training programme.

**Be flexible:** If you notice that initial objectives are unrealistic or unclear, be prepared to adjust them to better reflect the needs and progress of learners.

**Use the data for improvement:** Use the data collected to improve the training programme in the future. This will help you make adjustments to ensure a better learning experience.



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# LEARNING OUTCOMES ASSESSMENT TEMPLATE

Training Program Name: [Insert Program Name]

Date: [Insert Date]

Trainee's Name: [Insert Trainee's Name]

**1.The programme provides a structured framework for the assessment of learning outcomes achieved throughout the programme.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**2.The programme covers aspects of both the knowledge, skills and attitudes acquired by learners.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**3.Learning objectives include knowledge - what learners need to know.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**4.Learning objectives include competences - what learners should be able to do.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**5.Learning objectives include attitudes - what attitudes or behaviours learners should adopt.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**6.Learning objectives are Specific, Measurable, Realistic, Relevant and Time-bound and provide a clear pathway for assessment.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**7.Additional resources available and accessible to participants have been provided to achieve the objectives.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**8.The programme ends with a final evaluation of the learning outcomes - to assess the extent to which learners have achieved the learning objectives.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**9.Based on the feedback and results achieved, the programme can easily be adjusted and improved.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**10.Learners are involved in the evaluation process to provide feedback on the effectiveness of the programme.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree



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# LEARNING OUTCOMES ASSESSMENT TEMPLATE

**11. The data collected is useful to improve the training programme in the future.**

Options: 1: Strongly Disagree, 2: Disagree, 3: Undecided, 4: Agree, 5: Strongly Agree

**12. Please provide any suggestions or recommendations for improving this training program.**



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# TRAINING IMPACT ASSESSMENT TEMPLATE

## Template Purpose

The Training Impact Assessment Template serves the purpose of evaluating the effectiveness and influence of the training program on the trainees, on their knowledge, skills, and overall well-being. This tool is designed to provide insights into the effectiveness of the training program in empowering and supporting young individuals, and seeks to measure any changes in behavior, performance, and outcomes resulting from the training.

## Template Use

The template can be a crucial tool for trainers to evaluate the effectiveness of the training sessions. By using the template, the trainer can gain valuable insights into individual trainee development, behavioral changes, and organizational outcomes. This assessment facilitates an in-depth understanding of the impact, allowing trainers to make informed decisions, tailor future training strategies, and continuously improve the overall effectiveness of their programs. The template acts as a guide for trainers to assess the real-world application of acquired skills, demonstrate the value of their training initiatives, and contribute to the ongoing improvement of youth-focused education and professional development.

## Tips

The template below is just an example. It is important to consider:

- Customise it to the unique needs of your learners: this ensures that the assessment is sensitive to the diverse backgrounds and learning styles of the trainees
- Ensure that the assessment questions directly align with the training objectives. This ensures that the template provides focused and relevant insights into the impact of the training
- Incorporate quantifiable metrics where possible to measure changes in behavior, performance, and outcomes
- Include elements that encourage trainees to self-reflect on their personal development.
- Schedule periodic reviews of the template to ensure its continued relevance



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# TRAINING IMPACT ASSESSMENT TEMPLATE

Training Program Name: [Insert Program Name]

Date: [Insert Date]

Trainee's Name: [Insert Trainee's Name]

**1. On a scale from 1 to 5, how confident do you feel in applying the skills learned during the training in real-life situations?**

(1 = Not at all confident, 5 = Extremely confident)

**2. Can you provide specific examples of how you have applied the training content in your daily life or interactions?**

**3. To what extent do you feel the training has improved your understanding of different soft skills?**

(1 = Not improved at all, 5 = Significantly improved)

**4. Have you observed any positive changes in your behavior or decision-making since completing the training?**

(Yes/No)

**5. How likely are you to use the training techniques in handling challenging situations or conflicts in the future?**

(Very likely, Somewhat likely, Neutral, Somewhat unlikely, Very unlikely)

**6. Rate the effectiveness of the training in improving your relationships with others.**

(1 = Not effective at all, 5 = Extremely effective)

**7. How confident are you in continuing to use the skills acquired in the training in the future?**

(1 = Not at all confident, 5 = Extremely confident)

**8. In what ways do you envision continuing to use the skills acquired in the training in the future?**

**9. To what extent do you believe the training has positively contributed to your overall well-being?**

(1 = Not contributed at all, 5 = Contributed significantly)

**10. Reflecting on the entire training program, what aspects did you find most beneficial, and why?**



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# SOCIAL MEDIA POSTING SCHEDULE ASSESSMENT TEMPLATE

## The purpose of the template

This template is a flexible tool that can be used by trainers to help them track their social media posts systematically. They can record the details for each post, monitor the engagement metrics and evaluate the performance of their social media activities.

## The use of the template

The template can be used to plan and schedule social media content in advance. It can be considered as a roadmap for what content to post and when. Also, the template can be used to assess the social media activities and how well they performed.

## Tips

- Consistent posting is crucial for engaging your audience and maintaining an active social media presence
- Before posting, consider the topics, themes and types of content you are planning to post and how they align with the goal and objectives of your strategy
- Review the performance of your posts regularly and adapt your approach on what works best



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# SOCIAL MEDIA POSTING SCHEDULE ASSESSMENT TEMPLATE

Trainer: [Trainer Name]

Platform: [Select the social media platform: YouTube, Facebook, Instagram, TikTok]

Date Range: [Insert the date range for the assessment period]

Weekly Posting Goal: [Specify the minimum number of posts per week]

Date	Content Topic	Type (e.g., Video, Image, Text)	Link/Post URL	Engagement Metrics (Likes, Comments, Shares)	Notes/Comments



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# SOCIAL MEDIA REACH ASSESSMENT TEMPLATE

## The purpose of the template

A vital resource for social media strategists and digital marketers alike is the Social Media Reach Assessment Template. It is intended to assess and analyze the reach of social media marketing initiatives, or more specifically, the extent to which your material is disseminated and the number of individuals it reaches. For optimal use of this template, consider the following important elements and advice:

## The use of the template

As a practical tool, the Social Media Reach Assessment Template is useful at different phases of a social media campaign. It serves as a strategic roadmap prior to the campaign, assisting in the creation of content that optimizes reach. It acts as a real-time monitor throughout the campaign, giving information into how the content is doing across various channels and audience segments. After the campaign, it becomes an analytical tool that provides a thorough evaluation of the campaign's impact and efficacy. This template is essential for competitive analysis as well because it allows companies to compare their social media reach to that of their rivals and industry norms, which helps them develop more strategic and informed approaches for their upcoming campaigns.

## Tips

- Make sure the template measures the most important metrics for your plan by adjusting it to match the precise goals and KPIs of your social media campaigns.
- To obtain more specific information about who is being reached and how, divide the reach data according to audience demographics, geographies, and behaviors.
- To acquire and analyze data efficiently, make use of social media analytics tools. This can offer more precise and thorough insights regarding the reach of the campaign.
- To follow developments and spot trends over time, keep the template updated with the most recent data and check it on a regular basis.
- To maximize reach, use the template's insights to make strategic changes to the way content is created, when it is posted, and who is targeted.



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# SOCIAL MEDIA REACH ASSESSMENT TEMPLATE

**Date:** [Insert the date of the assessment]

**Platform:** [Specify the social media platform where the content was posted]

**Post Title/Description:** [Enter the title or description of the post]

**Link/Post URL:** [Include the URL or link to the specific post]

## Reach Metrics:

**Impressions/Views:** [Enter the number of impressions or views the post received]

**Engagement:** [Specify the type of engagement (likes, comments, shares) and the corresponding numbers]

**Click-Through Rate (CTR):** [Provide the CTR percentage if applicable]

**Follower Growth:** [Enter the number of new followers gained as a result of the post, if relevant]

## Audience Demographics:

**Age Range:** [Specify the age groups reached]

**Gender:** [Specify the gender distribution of the audience]

**Location:** [Indicate the geographic locations of the engaged audience]

**Interests:** [Mention any insights about the interests or behaviors of the audience]



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# SOCIAL MEDIA ENGAGEMENT ASSESSMENT TEMPLATE

## The purpose of the template

The Social Media Engagement Assessment Template is a vital resource for companies and marketers that are interested in cracking the code of digital audience connection in the dynamic and always changing realm of social media. Fundamentally, this template acts as a compass, pointing the way through the wide expanse of likes, comments, shares, and other interactions that characterize social media campaigns as successful.

This template goes deeply into tracking and analyzing audience interactions, providing a detailed picture of how content appeals to the target audience. This is a sophisticated method of identifying trends, comprehending what content piques interest and, crucially, what doesn't, rather than just adding up the number of likes.

## The use of the template

Making use of the template is similar to having a verbal discussion with your audience but not speaking. It's frequently used to track ongoing initiatives, giving a real-time picture of the reception of material. After a campaign, it becomes an effective analytical tool that breaks down the campaign's advantages and disadvantages and provides crucial information for upcoming tactics. Furthermore, in an environment characterized by strong competition, this template enables companies to peer over the digital barrier, contrasting their levels of engagement with those of their rivals and developing plans to not only stay competitive but also stand out.

## Tips

- Modify the template to correspond with your own KPIs and social media objectives, making sure that the information gathered is useful and applicable.
- To obtain a more comprehensive view of audience involvement, combine quantitative data with qualitative evaluations such as the tone of comments or the background of shares.
- Add fresh data to the template on a regular basis and make sure it's reviewed on a regular basis. This exercise aids in monitoring advancement, spotting patterns, and promptly modifying your plan of action.
- To automate the gathering of data for the template, make use of social media analytics tools. This guarantees efficiency and accuracy while collecting and evaluating engagement data.



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# SOCIAL MEDIA ENGAGEMENT ASSESSMENT TEMPLATE

**Date:** [Insert the date of the assessment]

**Platform:** [Specify the social media platform where the content was posted]

**Post Title/Description:** [Enter the title or description of the post]

**Link/Post URL:** [Include the URL or link to the specific post]

## Engagement Metrics:

- Likes: [Enter the number of likes or reactions on the post]
- Comments: [Specify the number of comments on the post]
- Shares: [Provide the number of shares the post received]
- Click-Through Rate (CTR): [If applicable, enter the CTR percentage]
- Replies: [Include the number of replies received]
- Mentions: [Specify the number of times the post was mentioned or tagged]
- Followers Gained: [Enter the number of new followers gained due to the post, if relevant]

## Audience Engagement:

- Engagement Type: [Specify the type of engagement received (e.g., likes, comments, shares)]
- User Engagement: [Provide usernames or handles of users who engaged with the post]
- Engagement Feedback: [Include any feedback or comments provided by users]
- Engagement Sentiment: [Indicate the overall sentiment of the engagement (e.g., positive, negative, neutral)]
- Audience Demographics: [Include any insights about the demographics or interests of engaged users]



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# SOCIAL MEDIA CAMPAIGN DESIGN, DEVELOP & IMPLEMENTATION

## Social Media Campaign Template

**Campaign Title:** [Insert Campaign Title]

### **Objective:**

Clearly state the goal of the campaign. (e.g., Increase brand awareness, drive website traffic, promote a new product, etc.)

### **Target Audience:**

Detail the demographic characteristics of the audience you intend to reach. (e.g., Age range, interests, geographical location, online behavior, etc.)

### **Key Message:**

Summarize the core message of the campaign in a few sentences.

### **Platforms to be Used:**

List the social media platforms that will be used

### **Content Strategy:**

**Type of Content:** Specify the types of content (e.g., images, videos, blog posts, live streams) and how they align with the campaign goals and audience preferences.

**Themes & Topics:** Outline the themes or topics to be covered that resonate with your target audience.

**Visual Style:** Describe the visual style and branding guidelines (color schemes, filters, typography) to ensure consistency.

**Posting Schedule:** Define the frequency and timing of posts for each platform.

### **Monitoring and Analytics:**

**Key Performance Indicators (KPIs):** Identify the metrics to track campaign performance (e.g., engagement rates, click-through rates, conversion rates).

**Reporting Schedule:** Set a timeline for reviewing and reporting these metrics.

**Budget:** Provide a detailed budget breakdown, including content creation, advertising spend, influencer partnerships, and any other costs.

### **Execution Timeline:**

Create a timeline from the campaign launch to conclusion, including key milestones and dates for content release, monitoring check-ins, and evaluation periods.



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